

**VALVULAS, EQUIPOS Y CONTROLES, S.A.** Tel. 566-6900  
Manuel María Contreras 47  
Col. San Rafael  
Del. Cuauhtémoc  
Apdo. Postal 42-019  
06470 México, D.F.  
Ing. Eooc Arozqueta R., President; C.P. María Eugenia Pérez  
Administrative Manager; Eugenio G. Ochoa B., Sales Manager  
Distributors of valves, pipes and industrial equipment.  
Established: 1952 Personnel: 39 Telex: 1774319

**RODAJAS KOMETA, S.A. DE C.V.** Tel. 586-5656  
Av. de los Cien Metros No. 1144  
Col. Industrial Vallejo  
Del. G.A. Madero  
07700 México, D.F.  
Felipe Bugarín Armenta, CEO; María E. Rosales M.,  
Administrative Manager  
Manufacturers and distributors of tools.  
Established: 1976 Personnel: 25

**SARPE INDUSTRIAL, S.A. DE C.V.** Tel. 10-5901  
Av. Colón 2608  
44950 Guadalajara, Jal.  
Ing. Salvador Rosas Pelayo, General Manager  
Industrial tools.

**BLACK & DECKER, S.A. DE C.V.** Tel. 25-6339  
Av. La Paz 1417 26-2190  
44100 Guadalajara, Jal.  
Godofredo Olivares A., Division Manager  
Electric and hand tools.

**ROSS, S.A. DE C.V.** Tel. 35-5617  
Apdo. Postal 9-63  
44940 Guadalajara, Jal.  
Thomas A. Peden, General Director  
Manufacturers of metal products for industry.  
Telex: 682043

**GRUPO EIK, S.A. DE C.V.** Tel. 72-6330  
Treviño 409 Poniente, Desp. 408 72-6350  
64000 Monterrey, N.L.  
Ing. Víctor M. Navarro; Lic. Mauricio del Valle; Lic. David  
G. García  
Import/export, representatives.  
Established: 1987 Personnel: 5

**GRUPO FISA, S.A. DE C.V.** Tel. 35-3250  
Av. Vasconcelos 710  
Col. del Valle Fax 35-4602  
66220 Garza García, N.L.  
Apdo. Postal 2540  
64000 Monterrey, N.L.

Ing. Modesto Alanís Von Der Meden, Chairman and CEO;  
Ing. Fernando Reyes Santos, Human Resources &  
Organization Vice President; C.P. Germán A. Villarreal  
Lozano, Planning and Finance Vice President  
Close tolerance steel strip, metal processing machinery,  
steel and plastic strapping, international trade.  
Established: 1965 Personnel: 420 Telex: 382369

**INDUSTRIAS UNIDAS, S.A. DE C.V.** Tel. 760-6000  
171 Oriente No. 398  
Col. San Juan de Aragón Ampliación  
Del. G.A. Madero Fax 760-108  
07470 México, D.F.  
Ing. Alejo Peralta, President; Ing. Fernando Romero, Sales  
Director; Ing. Antonio Pérez Racilla, Purchasing Director  
Manufacturers of electric wire and cable, insulators, cable  
harnesses, aircraft parts, V-belts, zippers, copper and  
copper alloy products, medical and gas equipment, foundry  
and measuring instruments, ball valves.  
Established: 1939 Personnel: 7,000 Telex: 1774359

**BALSA SUMINISTROS INDUSTRIALES,** Tel. 11-9137  
**S.A. DE C.V.** 11-9138  
Av. Alemania 1621 Fax 11-0360  
44190 Guadalajara, Jal.  
Ing. Pedro Manzano Sevilla, General Manager; Ing. Jorge  
Vásquez del Mercado Cortes, Technical Manager  
Suppliers of industrial components and machinery.  
Established: 1988 Personnel: 7

**TECNICOS ARGOSTAL, S.A. DE C.V.** Tel. 515-8580  
Av. Jalisco 180  
Col. Tacubaya Fax 515-3424  
Del. M. Hidalgo  
11870 México, D.F.  
Apdo. Postal M-2511  
06000 México, D.F.

Ing. Carlos García M., General Director; Ulrich Bruenger,  
General Manager; Saúl Guzmán, Administrative Manager  
Manufacturers' representatives and distributors of machine  
tools, inspection and measuring instruments, plastics  
machinery, oilfield equipment, steel and chemicals.  
Established: 1960 Personnel: 110 Telex: 1774208

**REPRESENTACIONES INDUSTRIALES** Tel. 59-4077  
**RODRIGUEZ, S.A.** Fax 59-6662  
Dr. Ignacio Morones Prieto 3150 Ote.  
64800 Monterrey, N.L.  
Ing. Isaac F. Rodríguez Cantú, Director; C.P. Valdemar  
González Gracia, General Manager; Elías de León Martínez,  
Sales Manager  
Imports of bearings and industrial equipment.  
Established: 1977 Personnel: 40 Telex: 382322

**HERRAMIENTAS EXCLUSIVAS** Tel. 547-0448  
**Y MAQUINARIA, S.A. DE C.V.**  
Mariano Azuela 194 Fax 541-6431  
Col. Santa María la Ribera  
Del. Cuauhtémoc  
06400 México, D.F.  
Lic. Graciela Nuño Fernández, General Manager  
Tools and machinery.  
Established: 1979 Personnel: 14 Telex: 1762151

**HERRAMIENTAS ELECTRICAS** Tel. 591-0583  
**PORTATILES, S.A.**  
Antonio Caso 155  
Col. San Rafael  
Del. Cuauhtémoc  
06470 México, D.F.  
Humberto García Pérez, General Manager; Humberto García  
Ortiz, Administrative Manager; Gabriela Salazar, Sales  
Manager  
Distributors of electric tools.  
Established: 1965 Personnel: 40