

SHARE OF MARKET REPORT  
UPHOLSTERED FURNITURE PLANTS

States of Study Area	Company	Estimated 1981 Sales (Mil. Dollars)	Share of Market (% of U.S.)	Share of Market (% of Regional)
Dubuque, IA	Flexsteele Industries, Inc.	24.0	.69	17.7
Burlington, IA	Chittenden-Eastmen Co., Inc.	10.3	.29	7.4
Omaha, NE	Mastercraft Furniture Corp.	9.3	.27	6.9
Muscatine, IA	Hon Industries	8.6	.25	6.4
Tualatin, OR	Stanton Industries	8.3	.24	6.2
Council Bluff, IA	Charles Custom Mfg.	7.2	.21	5.4
Des Moines, IA	Sealy of Des Moines	7.2	.21	5.4
Lewiston, ID	Troy Lumber Co.	7.2	.21	5.4
Nampa, ID	Home-Style Industries	7.0	.20	5.1
Council Bluff, IA	Charles Schneider & Co.	6.4	.18	4.6
Beaverton, OR	Leonetti Furniture Mfg. Co.	5.0	.14	3.6
Portland, OR	Tempo Furniture Corp.	4.1	.12	3.1
Milford, IA	Style-Craft, Inc.	3.1	.09	2.3
Owasa, IA	Dunlap Industries	3.1	.09	2.3
Omaha, NE	Canar Mfg. Co.	2.9	.08	2.1
Omaha, NE	Chardon Company	2.9	.08	2.1
South Tacoma, WA	Slyter Chair, Inc.	2.9	.08	2.1
Bend, OR	Northwood Corp.	2.1	.06	1.5
Dickinson, ND	Ken Haage Construction	1.4	.04	1.0
Minneapolis, MN	Baker Furniture Mfg. Co.	1.4	.04	1.0
Cokato, MN	Rich Well Furniture	1.4	.04	1.0
Seattle, WA	Marvin Furniture Mfg. Co.	1.4	.04	1.0
Minneapolis, MN	Mitchell Mfg. Co.	1.4	.04	1.0
Omaha, NE	American Upholstery Co., Inc.	1.2	.03	0.8
Tennant, IA	Turner Furniture Mfg., Inc.	1.2	.03	0.8