REPORT 4 88/03/16

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST 656-PORT-OF-SPAIN

001-AGRI & FOOD PRODUCTS & SERVICE TRINIDAD AND TOBAGO

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

CANADIAN PROPOSALS FOR SEVERAL ABATTOIRS AND MEAT PROCESSING FACILITIES IN BOTH TRINIDAD AND TOBAGO ARE CURRENTLY BEING EVALUATED BY CLIENTS.

MATURE AND GROWING MARKET WITH ESTABLISHED EXPORTERS INCREASING THEIR SALES AND MARKET SHARE. POST WILL CONTINUE TO PROVIDE MAXIMUM SUPPORT.

ANTICIPATED RESULTS:

INCREASED EXPORTS OF CANADIAN BREEDING STOCK AND BEEF CARCASSES AND MEAT PROCESSING EGUIPMENT.

INCREASED EXPORTS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

GUARTER: 1 PROVIDE SUPORT AND LIAISON BETWEEN CON CO AND LOCAL INVESTOR/IMPORTER TO ENSURE ESTABLISMENT

OF MEAT PROCESSING FACILITY IN TOBAGO USING CON

EQUIPMENT

QUARTER: 1 MEETING WITH MAJOR CHICKEN GROWERS & PROCESSORS

TO IDENTIFY NEED FOR INTEGRATED CHICKEN PROCESS-

ING FACILITY

QUARTER: 1 MEETING WITH CHAIRMAN OF ASSOCIATED BRANDS LTD.

T&T SUBSTANTIAL FOOD CONGLOMERATE.

QUARTER: 2 CONTINUE SUPPORT FOR CDN CO. AND LOCAL INVESTORS /IMPORTERS FOR ESTABLISHMENT OF 2 MEAT PROCESS-ING PLANTS. FOLLOW-UP ON ONTARIO GOVT MISSION RE DEVELOPMENT OF TURKEY BREEDING FARMS AND POSSI-BLE IMPORTS OF SWINE & CATTLE BREEDING STOCK.

QUARTER: 3 SUPPORT FOR CDN COMPANY & LOCAL INVESTORS TO START UP CONSTRUCTION ON 2 MEAT PLANTS. FOLLOW

UP ON ONTARIO TRADE MISSION CONTINUES.

QUARTER: 4 ----

**QUARTERLY RESULTS REPORTED:** 

AS A RESULT OF OUR INTERVENTION WIH T&T CENTRAL BANK, FOREIGN EXCHANGE COMPONENT OF PROJECT (CDN \$500,000) WAS APPROVED BY GOVT.

DISCUSSIONS HELD WITH THREE LARGEST CHICKEN PROCESSORS & ALL SHOWED INTEREST IN INITIATING DISCUSSIONS WITH GUAN CARRUTHERS KING & GUAN OF TORONTO TO DETERMINE FEASIBILITY OF SCALED DOWN PROCESSING FACILITY IN T&T.

IDENTIFIED INTERESTS TO DEVELOP RECIPROCAL LICE-NSING ARRANGEMENTS FOR CHOCOLATES WITH GANONG OF N. B.

OUR CONTINUED INTERVENTION IS NECESSARY IN ORDER TO SEE THESE PROJECTS FINALIZED. FOUND THAT LOCAL COMPANIES INTERESTED IN JOINT VENTURES AND WOULD THEREFORE HAVE TO ENCOURAGE CDN COMPANIES.

ONE PROJECT APPROVED SUBJECT TO FINAL TANDT GOV'T RELEASE OF FOREIGN EXCHANGE. NO SIGNIFI-CANT RESULTS AS YET.