

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 346 BAGHDAD

Market: 305 IRAQ

Sector: 005 COMM. & INFORM. EQP. & SERV

Subsector: 053 TELECOMMUNICATIONS (INC SPACE)

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	300.00M	\$ 300.00M	\$ 200.00M	\$ 200.00M
Canadian Exports \$	60.00M	\$ 1.60M	\$ 0.50M	\$ 0.10M
Canadian Share of Import Market	20.00%	0.01%	0.00%	0.00%

Major Competing Countries

	Market Share
i) 128 GERMANY WEST	020 %
ii) 112 FRANCE	015 %
iii) 237 ITALY	015 %
iv) 265 JAPAN	015 %
v) 507 SWEDEN	010 %
vi) 032 HUNGARY	008 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 60-100 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are good market prospects	Current Total Imports In Canadian \$
i) PUBLIC DIGITAL EXCHANGES	\$ 0.00 M
ii) PRIVATE DIGITAL EXCHANGES	\$ 0.00 M
iii) TELEPHONE EQUIPMENT	\$ 0.00 M
iv) CONVENTIONAL AND FIBRE OPTIC CABLES	\$ 0.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- exports of certain products or services to this country are subject to Canadian export controls