A PRIZE ESSAY.

The Influence of Oratory in **Ancient and Modern** Times.

A Masterly Review of the Actions of Great Orators, Past and Present-Their Powers and Aims-The Press the Great New Factor.

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THE nineteenth century has been an era of wonderful progress; but the recent assertion of M. Zola, that in thought and action it has outstripped every other epoch in the world's history, cannot be accepted, the veracious Frenchman to the contrary notwithstanding. The advancement which our times have witnessed is al most entirely material, and though productive of a high degree of civilization, as the term is loosely used to-day, it has developed an all too strong tendency in men to follow closely the beaten path to wealth, and ignore the pleasant fields of thought, wherein our ancestors loved to ramble, which lie refreshingly green on either side of the dusty way. Knowledge accumulates; yet there is much justilication for the belief that the science most cultivated is the diabolic alchemy which seeks to convert all things earthly aye, even human ficsh and blood, to gold But the man of roflective predilections, who disregards at intervals the tendencies of his times and betrays a higher interest in the problem of developing spiritual human nature than in determining how man shall be fed and clothed and transported, finds a keen pleasure in the society of the men of old whose tastes were kindred, and in his journey ings with them he is furnished with many a proof that our vaunted progress has been far from universal. The domain of abstract thought shows clearly the truth of this assertion, but the artssculpture, architecture, and above all, oratory, establish its veracity beyond a

Aside from the charm that the oratorical art possesses for every person gifted with an emotional or artistic nature there is no branch of literature which fascinates the general student so much as a people's oratorical productions, since these serve to display to him better than any other works of a literary nature except contemporary history, national culture, characteristics, and perfection of polity. The reason is evident : the orator, while wielding a strong formative influence on the political and social conditions of his con try, has been reacted upon by the tendencies and prejudices of the society surrounding him, and his works (more a reflection than a creation, as are the poet's) are therefore a safe criterion of his environments. It is not surprising that a field so fertile in information and food for thought should be traversed often, and we can readily credit the statement of Blair that the criticisms and imitations of famous speeches form a very voluminous secondary liter-ture. But the crations of great states—ture. ture. But the orations of great statesmen not only elicit interest and admiration as literary masterpieces upon which all the resources of supreme genius have been lavished, - they are treasured also like the blades of departed heroes, as the weapons used by one of the most powerful agencies that ever altered the politi-cal appearance of the world. The eloquence of Demosthenes guarded the liberties of Greece more effectively than fleets or armies: the sound of Cicero's voice was more terrible to the ambitious Anthony than the clash of arms; and when dark days came upon our own land, when Treason's aword was raised to strike, it was the words of Webster, expressing the longing of every patriotic soul, that nerved Northern arm to do and Northern heart to die. This aspect of positive influence is the most interesting under which oratory can be presented, and we have chosen it as the subject of our paper, because it leads to a comparison of the power of eloquence among the aucients with its efficacy at the present day, and may therefore tend somewhat to diminish the egotism of the age—that most prevalent

The oratorical art was anything but a powerful factor in the earlier civiliz of her vast heritage of truth, utilizing it ations with which history familiarizes in her daily life, teaching it in her universities and even perfecting it by Egypt and the Assyrian and Babylon an empires, where governmental recommendations are the same of the same of her in the same of t ian empires, where governmental power | greatest geniuses to its cultivation, until was perfectly centralized, all cultivation of rhetorical skill was useless because especially in the great preaching orders, eloquence was impotent. Oratory is a we have living monuments of her indusflower which springs from the soil of try and care.

popular patriotism and is neurished by The governmental forms in the greatthe refreshing dews and zephyrs of learning, but its beautiful petals are opened only to the brilliant rays of the sun of liberty; where the conditions for growth are wanting, as they were in the despotisms of the East, the glorious plant are of this species. Up to Hume's time never blossoms. The unmusical and in- eloquence had not reappeared in British flexible oriental languages, and the dispassionate immobility of the Eastern intellect, were also insurmountable barriers to rhetorical advazoement. A language flexible, musical, copious—fitted to express the highest flights of imagination and passion, as well as the luminaries of Greece and Rome. Burke, most delicate shades of thought; a Fox, Pitt, Sheridan, Grattan and Curran country where popular will and individ-are names that will endure with our ual right were supreme; an auditor with language, and their works, though proa nature :esthetic, mobile, impetuousthese are the conditions which allow lasting indications of their learning and the orator the wildest field for the exer- skill. The most brilliant flashes of cise of his powers, and these are pre genius in deliberative oratory witnessed cisely the conditions which were furnished in the democracies of Greece. But the great productions of Grecian Clay, Calhoun, Everett, Hayne, and, eloquence were not the sudden outgrowth above all, Webster, are so elegant and of favorable democratic institutions. powerful as to approach to some extent The speaker had begun to exercise a the productions of the ancient. Of wonderful control over the Grecian heart late years mediocrity is the rule in long before history had been written by forensic and deliberative oratory, Grecian hand; Ulysses, rousing with his willy speech the recreant Greeks to from want of opportunity. The subjects action, and the silver-bearded Nestor agitating the politics of the Anglo-Saxon southing with his "honeyed words" the countries are too commercial in charaging heart of Achilles, represent a acter to permit of any display of elo-

As time goes on and the light grows in intensity, his figure becomes more more prominent, till at we see him in his full and splendid proportions, bathed in the full-day beams of Grecian freedom, when Athens had reached the zenith of her glory under the fostering care of Pericles. This was a man whose whole life was a testimony to the power which the speaker's art wielded in the republics of Greece. As a boy, l'ericles realized the possibilities of eloquence better than his age and was the first of Greeks to devote himself to the theoretical as well as the practical study of the subject. The wisdom of his course became manifest as soon as he entered upon public life; he charmed all ages and conditions by the sweetness, delicacy and elegance of his speech, as well as by the purity and nobility of his sentiments. His long and brilliant career as a legislator and soldier was but the necessary consesoldier was but the necessary consequence of the confidence which the masses reposed in him-a confidence which solely his cloquence had won. After Pericles' time oratory was recognized as a political benefactor. It became a branch of education and by cultivation was refined rapidly, until the highest | effection of the art was exhibited in Demosthenes, a poor, stuttering, crippled lad, who by dint of labor made himself the foremost figure in Grecian history, and has received by common consent the title of "the world's great-Demosthenes, as if the ultiest orator." mate possibility of Greece's productive power, was the last of her great orators. There had been many speakers of great ability previous to him, and several prominent names occur after his time, but these are made famili r to us chiefly through that last expiring ray of Grecian eloquence, the treatise of Longinus on the sublime. The course of empire took its way westward, and culture followed her guiding star. During the earlier periods of Roman

nistory, the modern notion that was a weapon more dangerous than useful was generally prevalent, and rhetoricians were legislatively ostracised. Hence of the audience, Demosthenes was com-the art was long unstudied among the pelled to defend a policy which had Latins, and it was not until familiarity with Athenian polish had uprooted the predominant prejudice, that Roman youth were allowed to devote themselves to rhetoric. Intensity of application compensates somewhat for brevity of time, and the vigor with which the imagine that clear, powerful reasoning Romans applied themselves led to the overcoming every argument of the adversgradual production of an excellent order ary, and those pure musical tones, like of oratory. Soon the art made itself felt | the notes of a rich instrument roused in politics, but, unforturately, we know very little of many great Roman orators. hearts of the storn judges and stolid Historians merely menticn Cato, Crassus Antonius and Tacitus: the history of of fellowship, and finally, when he justi-Roman eloquence is almost comprised | field his life-policy of national unity as a in the bicgraphy of Cicero. His triumphs were the most signal in all results, into a glow of patriotic emotion orntory, and it is chiefly through his that placed the speaker forever first in works that we have become acquainted their affections. Such a speech might with the other orators of Rome. By means of his professions he raised himself to the highest offices in the gift of the Roman people, and guided the ship free Greece; but it is not the prosperity of state past many a shallow and of one art or one people; I choose rather through many a storm. His motives to think of it as the plea of an heroic were sometimes unworthy so great a soul, which, speaking from its environ-man, but he rose to an almost Christian ments of flesh, imparts to the utterance sublimity in his better moments when he listened to the dictates of what the sounds a note of godly honor that apgreater Greek; and the judgment becomes more fixed as the world grows older. Even yet, though ages separate their bodies. us from them as they call to us through the past with their strong words and their honest, manly voices, the tones charm us-they echo in our human hearts-and spite of time, spite of distance, we stop and listen.
Soon after the death of Cicero, the ab-

solutism that invaded the government of Rome caused the abandonment of rhetorical pursuits. The Muse of Eloquence, never brooking the restraint: of Church ere she made her final journey to the West, to dwell with the Celt and the Saxon. "The Church," says Macauley, has many times been compared by divines to that ark of which we read in the book of Genesis; but never was the resemblance more perfect than during that evil time when she alone rode, amid darkness and tempest, on the deluge beneath which so many great works of ancient power and wisdom lay entombed, bearing within her that feeble germ from which a second and more glorious civilization was to spring." The Church treasured eloquence as part to day, in every rank of her clergy, and

er part of modern Europe did not permit oratorical excellence, except of the pulpit sort, till within the past fifty years, consequently the greatest productions of political affairs, as he remarks in his essay on the subject; but not long after-ward Grent Britain gave to the world ductive of little direct effect, will be

power had been felt and loved. Thus in the twilight of Achaian history we see the orator dimly as a national character.

As time goes on and the light grown in standpoint. This is our present attitude toward the art; for let us confess that however much we love it in an abstraction, we cannot bring ourselves to admire it in the concrete, when our admiration would involve pecuniary loss.

This retrospect justifies the assertion that the power of eloquence as a political factor has visibly declined in modern times, and that our deliberative and forensic orators fail to exercise the amount of direct and positive influence which was the property of the ancient masters. The truth of this statement tained by Cicero and Demosthenes; in our existing governments the exercise of rhetorical skill is looked upon merely as one of those accompaniments of legislative and judicial proceedings which could be dispensed with, but are retained for custom's sake. Of old, oratory was one of the pillars supporting the political edifice; to-day it is superadded to the structure like those roof ornaments seen on modern buildings. The ancients regarded statesmanship as a necessary qualification of a great orator; we regard oratorical skill as a very useful acquisition for a great statesman. Formerly, rhetoric was an all important branch in the school; now it receives at best but passing attention and often is entirely disregarded. But the decline of oratorical influence is still more clearly demonstrated by hastily contrasting some triumphs of ancient oratory with the greatest efforts of modern speakers.

The effect of Demosthenes' oration on the Crown-that grandest of rhetorical productions and the funeral oration of Grecian treedom—is the best instance of oratorical power that history affords. The discourse was delivered under the most adverse conditions; the orator's opponent. Aeschines, enjoyed the favor brought reverses upon the state, and last, he was pleading in his own behalf, and thus deprived of that sympathy which falls to the lot of one defending a friend. But at the sound of his voice these conditions were all transformed. We can under the master's touch, seducing the auditors into feelings, first of pity, then be called a rhetorical masterpiece; its historical value might be regarded, for it despotism over their minds was more absolute than ever tyrant exercised over

Let us go to Rome. There was a trial there on a day of the year 46 B.C. The judge was a master of rhetoric and a soldier-the greatest of soldiers, perhaps -and possessed that attribute of all great commanders, an inflexibility of temperament. The case was predecided, and the judge, as he entered the hall of justice, held in his hand the written condemnation of the culprit. The latter's only hope lay in his advocate's aptyranny, fled its abode, and found a long peal. All was expectancy, for the law-and happy shelter in the bosom of the yer was a master. He began his plea

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with an acknowledgment of guilt and a ers; the arguments of the modern flow request for mercy; he detailed circumout in a steady stream, whose slowly stances that called for it; he showed the moving current the mind could easily hopelessness of his case by resorting to breast, but the ancient poured out his disguised flattery. But suddenly then, eloquence in a torrent, which swept away as if by inspiration, he turned to the accuser, viewed in the man the intended murderer of this very judge; he pictured the field of battle where the deed was to have been done. He painted with such startling vividness that the judge was lost in the man, and as the convulsively clutching fingers crushed the edict of banishment the order was given for tained their authors, and that the pa-Ligarius' release. The unenthusiastic triotic sentiments aroused by such pubreader will doubtless call this an extra-, lic speakers are immeasurably beneficial, ordinarily successful use of the argu-because they bring with them nobler mentum ad hominem; but it is better ideas and higher aspirations for the incalled a triumph of eloquence. Casar dividual citizen. True; but the objecwas the judge and he conquered the tion only strengthens the argument we world; but the orator was Cicero, and advance; for as soon as an address has he conquered Cresar. If conquest by appeared on the printed page it no mere force is admirable, what shall we say of that victory which makes one human heart the master of another's no public speaker can arouse a sentiment action. Finally, in modern oratory we have no parallel to the absolute control auditor's heart; the demonstrative orator Cicero exercised over the city of Rome at the time of Cateline's conspiracy. For long weeks the eyes of every citizen were turned to the great orator as the that lies concealed, and which entrances saviour of the state, and by the whole us by its sparkling beauty when his dexcourse of events, from the startling denunciation in the senate house, to the last triumph when the proud title Pater patriae was bestowed, we justly regard Rome as virtually an absolute monarchy, with Cicero the central figure.

No triumph of modern eloquence can approach either of these. We seek in vain to find fitting counterparts for such glorious successes in our later civilization. Similar conditions have occurred, as when Burke undertook the justification of his public policy before the elec-Brougham and Macauley the foremost weaves the figures with such skill into the speech, that they lose all appearance of being unnatural or forced. At Bristol, Burke demonstrated to his electors, by the coldest logic, that he had maintained their interests against their opinions, with the constancy of an honest man, who saw from his higher intellectual plane the dangers invisible to those beneath him. He proved from the statements of his adversaries, who charged him with having pushed the principles of justice and benevolence too far, that he could merit nothing but unqualified endorsement. The speech is not only the greatest piece of popular oratory on speech. Again, when the great Com-moner attempted the conviction of Hastings, all the conditions required for a magnificent and successful burst of eloquence were fulfilled, as Macauley's spirited description of the scene assures us, yet, though Burke lavished the labor and learning of his gifted nature upon the opening oration, and even succeeded in surpassing the great expectation which had been entertained regarding it, he suffered the humiliation of seeing Hastings remain uncondemned, and eight years later of seeing him acquitted. Nor was Burke alone in this want of power. A glance over the list of modern orators will show that not one of them exercised that immediate directive control over the actions of their hearers which was the property of the Greek and Roman. Pitt was a utilitarian; he at tempted to make oratory a principal means in the attainment of his ends, yet, beyond securing an advantage so important as the favorable decision of a question of procedure, he never met distinguished success. Fox was manly and powerful in his style; but his work is small if measured by its positive results. general education, and unchanged husheridan was imaginative and entertain, man nature, there should be a diminu-Sheridan was imaginative and entertaining, but these qualities failed to win him votes when needed. Grattan was sarcastic and at times brilliant, but his greatest efforts, those on behalf of his Irish parliament, failed dismally of their intended end. O'Connell was a pungent satirist, and the effect of his biting wit was often the defeat of the very measure for the success of which he was striving. The triumph of Emancipation was not the result of his eloquence, but of the overwhelming common sentiment which he represented, and which no govern-ment could resist. The great trio of Americans, Clay, Calhoun and Webster, produced rhetorical masterpieces, but these serve chiefly as a source of delight to persons who find enjoyment in vicarious asseverations of patriotism. Webster towers among the orators of our not only to suppress all reference to their western land, but the immediate effect skill in the art, but even to proof his most elegant discourse was to less an ignorance of its teachings and a crush a South Carolina Colonel; its true design to conquer not by emotional crush a south Carolina Colonel; its true design of conquer of coro excellence is literary. Everett's speeches, like many of Webster's, were

The favorite objection adduced against the position assumed here, is that people fessions are judged to day is monetary, are more educated now than formerly, and since oratory has little market value and therefore readier to detect any attempts at theatrical effect, or deft appeals to the sympathies. But while this is a forcible argument it is not by any means conclusive, for surely no one will say that Gesar was not a man of common sense and discerning judgment, or that the philosophizing dicasts were uneducated and impressionable. The differ-

deemed to have answered their purpose

in affording pleasure to a holiday crowd.

We might continue citing instances in-

definitely, but those given are sufficient to establish our point.

judgment, personal interest—everything that impeded its progress—and hurled the auditor along with it to its destina-

It may be objected further that the view here taken is too narrow; that the utterances mentioned were heard far beyond the walls of the edifice which cononger bears the character of true oratory -it has become literature. Moreover, which has not already a place in his cannot light the spark of patriotism in his hearer's bosom; his work is like that of the miner who delves for a gem us by its sparkling beauty when his dexterous strokes have brought it to light. In a word, Oratory is intrinsically

the great art of persuasion; its purpose is to give, in a particular instance, a certain direction to human action, and its influence can be measured by the facility and completeness with which it attains this end. The lawyer who, by the fascination of his eloquence, can blind grave judges and oath-bound jurors to their duty, the advocate who can procure the largest compensation for an injured client, the preacher who can melt tors of Bristol. The great Irishman has his congregation to tears and excel been considered by such minds as others in his struggle to convert the superfluities of the opulent into of British orators. He pours through a treasury for the wretched, may not his beautiful periods a perfect stream of surpass in beauty or diction or adroitphilosophic reasoning, illustrated with a ness of construction, but he, and he profusion of imagery that would en- alone, is the truly great orator. This is danger the grandeur of his oration were precisely the point on which the statesthe limning done by a less accomplished men of our day differ from their predeword-artist; but his left hand intercessors; they look, not to the effect of the word as it passes, an almost living real ity, from their lips to their hearers minds; they look to the effects which will be produced by their words as scattered abroad in the public press. Hence, considered in itself as the art of effective and directive speaking, oratory has departed from the realm of politics, I fear,

The scope of eloquence has been narrowed in our modern life. Its use has been restricted in our courts and legislatures, and the generality of people believe that its proper place is the pulpit. If, for instance, there were to arise to-day in the halls of state or in record, but it is a snapter of political economy. Yet, what did the good people of Bristol do, after hearing it? Why, they left the Guild Hall, went to the polls, and seated Burke's rival. Such was the positive influence of that welfare; but within the walls of God's house, where the speaker's skill can be exercised without jeopardizing the interests of his hearers, where no rash judgment can be pronounced or destructive enthusiasm aroused, there is the true sphere or oratory in this practical age of ours. There the emotions can safely be appealed to and the passions safely and eversavingly excited, for do we not know that one moment of heartfelt sorrow, thanks to an all-merciful God, is sufficient to blot out the transgressions of a life-time? What a vista of possibility here opens to our gaze! The elevation of the wretched by sin to heights of grace and happiness, the instrumental participation in the redemptive work of Christ-nay, the very leading of the soul to those delights which its faithlessness has all but lost for it; this is the privilege and the prerogative of the sacred orator, a prerogative almost worthy of

God himself. We are now confronted with the task of determining the causes which have contributed to the decline of oratory and its influence. At first blush, it seems tion of the orator's power; but a little reflection discloses several cogent reasons. The learned Archbishop Whately, in his volume on Rhetoric, can account for the change on one ground only. He says that moderns are so apprehensive of rash or unjust judgment, and therefore so inimical to any art which would coerce the mind into too hasty decisions, that they have not the seal of condemnation on the orator's profession in particular, as tending to destroy a healthy public opinion, to impede the administration of justice, and to open the way to demagogy and revolutionism. Hence, he states, legislative pro-ceedings are regulated so as to eliminate all opportunity for influential effort and public speakers have been compelled fess an ignorance of its teachings and a influence, but by force of argument. We all appreciate the importance of this statement from our own experience, for outcide of the theatre we are often made familiar with that most palpable of all artifices, "I am no orator as Brutus is." Again, the general tendencies of the times must be regarded as unfavorable to the art. The standard by which proto anyone but a lawyer, it is little cultivated except by members of the bar, and those who pursue it from higher motives, the clergy. Even to the lawyer, it is far inferior in importance to clearness of

POOR DICESTION leads to nervousness, chronic dyspepsia and ence as far as circumstances point out great misery. The best remedy is seems to lie in the delivery of the speak. HOOD'S SARSAPARILLA. great misery. The best remedy is

reasoning, as the Choates, the Evartses and the Coudarts of to-day assure us. It were fcolish, then, says society, to devote attention to an art of such minor moment when judged by the standard of

The last and the great reason, for the The last and the great reason, for the decline of oratorical influence, is the influence of the press. In our time the audience of a public speaker is the nation. The three or four hundred persons who may be present while a speach is being delivered. sent while a speech is being delivered may be disgusted by the action of the orator, but in the reports which are read next day by hundreds of thousands all theatrical effects which he uses are stripped off and the production is measured not as oratory but as literature. Hence strife for effect has ceased, and inferiority of delivery follows as a natural ral consequence. The press has succeeded eloquence in public affairs. The moulding of popular thought and direction of public policy, which was once the function of the orator, is now the office of the journalist. To one who calmly revolves these things the modern method seems superior to the ancient, because action in the one case proceeds from conviction-in the other it proceeded from mere emotion.

The duty, therefore, of the young man of to-day, who seeks to control his fellows, is to perfect his mastery over that most powerful of weapons, the pen : and surely the ambition embraces every incentive which can appeal to the human heart-it furnishes fame, it furnishes possible wealth, but above all, it affords ample opportunity for doing good. Here, more than in the domain of oratory, could the words of Brougham be applied: "To diffuse useful information; to further intellectual refinement, sure forerunner of moral improvement; to hasten the coming of the bright day when the dawn of general knowledge and the light of God's truth shall chase away the lazy, lingering mists even from the base of the great social pyramid-this, indeed, is a high calling, in which the most splendid talents and consummate virtue may well press onward, eager to bear a

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