

tablet form, are fast becoming unsaleable unless sugar-coated, and the wholesale houses, recognizing the demand, are competing for retail support. For some time past there have been advertisements in the drug journals for qualified pharmacists capable of sugar-coating, but the supply is not equal to the demand. At present most of the firms send their compressed tablets to the confectioners to have the coating put on, but this is not so satisfactory, for obvious reasons, as when done on your own premises, hence the demand for skilled labor. Chemists would do well to put up cascara in convenient bottles containing twenty-five and 100 tablets, suitably finished off in cartons, as more useful to travellers, business men, etc., who are compelled to constantly resort to laxatives.

The advantage of the granular form of hyposulphite of soda for the use of photographers, either amateur or professional, should be made known widely. It dissolves in half the time, it also makes a neater and smaller package, whilst the cost per cwt. is only slightly increased. Many chemists keep "hypo," as it is familiarly called by photographers, in cartons or other convenient packages already weighed and labelled. The granular form, if properly explained to the customer, will always yield a slightly higher price and therefore profit, a point not to be neglected in these days of keen competition. If a carton or wrapper is used care should be taken to push some photographic specialty, such as hydroquinone developer, or particular camera or plates, on the sides not covered by the title and uses of hypo. An electro of a camera, easily loaned from any of the leading camera makers, enhances the effect and remains as a constant advertisement of the chemist and photographic sundries dealer.

Messrs. Barclay & Co., one of our patent medicine and sundries houses, have introduced a new percolator and filter that bids fair to become widely adopted. The top is made to screw tightly down and is then air-tight. By means of an ordinary pneumatic tire valve and pump air is then forced in at the top and the pressure soon makes the percolate hurry on its way or a blocked filter awaken to its own incapacity. After a careful trial I am convinced that this is one of the greatest improvements of recent introduction, and pharmacists who make their own tinctures, etc., will find

that it will soon repay its cost. The combined percolator and pneumatic filter is patented, but only costs about \$7 for a three-gallon size, pumps extra. This is in tinned iron, but a tinned copper apparatus of the same size is only \$2.50 more and will last more than a life-time with careful handling. The pressure that can be obtained would surprise most people, and if the lid is not well screwed it lifts up and the escaping air reminds one of that bug-bear of the cyclist—a punctured tire.

P.A.T.A. of Canada.

The annual meeting of the Proprietary Articles Trade Association of Canada was held at the Queen's Hotel, Toronto, July 6th. The meeting was well attended, and was thoroughly representative. Amongst the firms represented were J. C. Ayer & Co., Brayley, Sons & Co., G. C. Briggs & Co., Common Sense Manufacturing Company, D. Densmore & Co., Dodds Medicine Company, S. G. Detchon, Edmanson & Bates, G. F. Fulford & Co., Gilmour Brothers & Co., G. A. Gibbons, Holgate-Fielding Company, Frances Kahle & Co., E. W. Lepage & Co., Leeming, Miles & Co., Montreal; Milburn & Co., Munyon's H. H. Remedy Company, Northrop & Lyman Company, C. C. Richards & Co., Radway & Co., Quickeure Company, J. H. Sanderson, Scott & Bowne, Slocum Chemical Company, Sloan Medicine Company, Charles A. Vogeler Company, H. K. Wampole & Co., Woodward Medicine Company, The World's Dispensary Medical Association, Sterling Remedy Company, Effervescent Salt Company, California Fig Syrup Co., Dr. Ward Medicine Company, Lawrence A. Wilson & Co., P. C. Larkin, Young & Smith, Pond's Extract Company, Dohler, Goodale Company, Koenig Medicine Company, E. Jardine Company (Pure Gold Manufacturing Co.).

The business transacted was principally of a routine character. The following officers were elected: President, J. H. McKinnon, Toronto; vice-president, G. T. Fulford, Brockville; secretary-treasurer, L. S. Levee, Toronto. Board of Control: Messrs. J. McKee, G. C. Hawkins, E. H. Wooley, W. J. Edmanson. Infringement Committee: S. G. Detchon, H. L. Peiler, J. M. Brayley. Legislative Committee: T. Milburn, H. Miles, D. Densmore. Membership Committee: J. McKee, G. T. Fulford, E. D. Howe.

At the meeting Mr. H. L. Peiler, representing the Abbey Effervescent Salt Co., introduced a resolution looking to a more satisfactory basis of agreement between the manufacturers and wholesale houses. In our opinion it would have been wiser on the part of the members to have appointed the committee asked for, and thus have endeavored to come to some understanding whereby both branches of the trade would work together and thus be in harmony with the retail trade as well.

The Abbey Effervescent Salt Co. have proved to their satisfaction that the retail drug trade can be protected, and have worked faithfully upon these lines—and it should be the endeavor of all parties to adopt some plan whereby the interests of the retailer are maintained. The following is a copy of the resolution referred to:

Whereas, despite the repeated efforts of this Association, aided by the efforts of the Wholesale and Retail Drug Associations, to prevent sales by cutters and persons not entitled to trade in proprietary medicines, no system has as yet been proposed which could be considered feasible or practicable;

And whereas, at the meeting of this Association, held on the 7th of September, 1897, the proposition of the Wholesale Drug Association was rejected, owing to the general feeling that if adopted by the manufacturers it would not bring about the handling of proprietary medicines by only the legitimate trade;

And whereas, The Abbey Effervescent Salt Co., Limited, of Montreal, at the time of the last meeting of this Association had already adopted a similar plan, and have met with a large measure of success in preventing the sale of their preparation by persons outside of the legitimate drug trade;

Be it resolved, that a committee be now named to reconsider the proposition made at that meeting and the modification of it as adopted and brought into active operation by the Abbey Effervescent Salt Co., Limited, of Montreal, a member of this Association, and report to this meeting upon the advisability of adopting such a scheme, with any modification that would render it generally applicable to the businesses of all the members of this Association.

Largin is a new antiseptic prepared by Prof. Finger and intended for gonorrhoea. Its composition is not known.