

has a pretty design, the figure of a girl waving a flag from the shore to yachts out at sea.

A line that promises profitable results is the Raphael drawing box. It contains six large crayons, and is the same size as the line which contains seven crayons to the box. The new article sells at 3c., and is a snap.

In pencils, etc., there are some attractive assortments now out for the dealer. The paragon assortment of Faber's pencils contains six dozen to the box, all rubber tipped pencils, and the price is \$1.50. A new slate pencil assortment (No. 500) contains six dozen slate pencils in wooden handles, the price being 50c. Another attractive assortment of penholders is from the American Lead Pencil Co. of the celebrated mottled pattern, and contains half a gross, the price being \$2. The number of the line is 1870. A nickel plate pencil of Faber's make, fitted with leads, sells at \$1.20 a doz. This article has a sterling look of silver, and at times can hardly be discerned from the real silver. The number of the line is 44.

The Copp, Clark Co. are showing a line of boxing gloves and striking bags. The gloves are noteworthy for the new laced wrists.

Always up to date in new games and novelties of that kind the Copp, Clark Co. announce "Nerve Croquet." This new game, which retails at 35c., is a board with the regular hoops fixed in their proper places. The game is, by balancing the board, to make a ball go through all the hoops in regular order as in the regular croquet. It is full of amusement and excitement.

Two new card games are "Robin Red Breast" and "Castaway," both retailing at 10c. The Farm and Fireside picture block is a large and handsome box and the blocks, being solid, are strong and durable. The game retails at 75c. Another novelty is "Mamma's Darling." It is played in the

same way as "Donkey Party." The picture is that of a baby and the game is to pin a feeding bottle to the mouth of the child. It retails for 25c.

#### LARGE RANGE OF HOLIDAY GOODS.

New goods are all the time arriving at the extensive warerooms of the Brown Bros., Limited, and at present all available space is occupied with choice lines of English, German and American holiday and office stationery. In holiday lines, photograph and scrap albums, desks, portfolios, gentlemen's fine wallets and card cases, ladies' wallets, card cases, etc., are to be had in endless variety. Call and see them and the visit will repay you. Opera glasses, fancy, gold, ivory, etc., pencils and penholders; paper knives, in onyx, tortoise, ivory, etc.; Wirt fountain pens, complete lines; mathematical cases, color boxes, fancy ink stands, pencil boxes, waste paper baskets—very handsome.

#### BRASS AND BRONZE ART GOODS.

The Brown Bros., Limited, have placed on their tables a beautiful line of brass and bronze art goods—inkstands, pen racks, bells, etc.—which it would be to the advantage of the trade to examine.

#### CLEANING OUT FOR CHRISTMAS SALE.

F. & E. W. Kelk, Toronto, are now cleaning out for Christmas sale their large assortment of games, toys, photo frames, etc. They have received a late shipment of dolls, which they will offer at reduced prices. Customers visiting the city would do well to see this firm.

#### THE TOY TRADE IN TORONTO.

The toy trade in Toronto this season is brisk. Importations were larger than last year. Up to Nov. 1 the value of the toys imported for the past four months is \$48,075, compared with \$31,476 for last year, an increase for this year of \$16,599. The duties collected the past four months amounted to

\$15,544.52. For the same time last year the duties were \$10,890.60. The following comparative table shows the importations of toys of all kinds:

	Value 1897	Value 1896
July .....	\$ 9,506	\$8,401
August .....	12,235	5,868
September .....	14,066	7,621
October .....	12,268	9,586
Total .....	\$48,075	\$31,476

#### A RUN ON CALENDARS.

The Robert Miller Co., Montreal, report Christmas trade as very satisfactory. Their travellers have been turning in a large number of good orders and their stock is pretty well cleared out. The run on their calendars has been unprecedented. Orders in all lines should be sent promptly as the season is almost at an end.

#### ARE YOU OUT OF SPENCERIANS?

The wholesale stationers have been short of No. 1 Spencerian pens for some time. Buntin, Gillies & Co., Hamilton, beg to announce the arrival of new stock, and they can now fill orders.

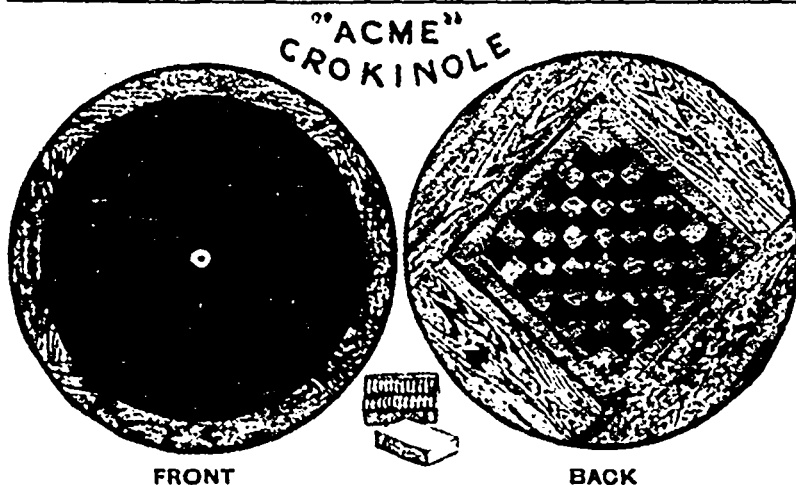
#### KEEP COOL.

There ain't no sense in gettin' riled  
And havin' all your temper spiled.  
There ain't no use o' showin' spite  
Because things don't turn out jest right,  
Don't flare up like an ol' blamed fool—  
Keep cool.

When things is gettin' in a muss,  
Don't rave aroun' an' start a fuss;  
Gol darn yer eyes, it might be wuss—  
Keep cool.

Ye'll sleep a good deal sounder, too,  
Enjoy yer meals and won't get blue,  
Ye'll find the sun ain't dropped away,  
Because there is one cloudy day.  
Don't let yerself be Dull Care's tool—  
Keep cool.

—Pittsburg News.



## "ACME" CROKINOLE

(DESIGN REGISTERED 1896)

LATEST IMPROVED form of this increasingly popular and fascinating game. Well made. Centres highly polished in five beautiful colors, viz.: MOSS GREEN, CHESTNUT BROWN, LIGHT MAHOGANY, CARDINAL RED and BLACK WALNUT. Fifteen in crate; colors assorted, 100 lbs. Men in attractive boxes.

Drop Post Card at once for quotations and exclusive sale for your town. . . . .

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