Men's and Boys' Winter Underwear.

Despite the scarcity of Fleeced and Woollen Underclothing, you can defy the cold weather by climbing inside a Suit of nice warm Woollen or Fleeced Underwear. Having placed our order early, we can supply all your needs.

Boys' Fleece Lined Underwear.

300 dozen Boys' Best American Fleece Lined Underwear,

Sizes from 20 to 34.

We have secured after much trouble and long delay a well assorted shipment of Boys' first grade Fleece Lined Underclothing. See them.

New-Knit Woollen Underwear

We have a large stock of

Men's and Boys' Woollen NEW-KNIT Underwear.

A full assortment of sizes in all grades, manufactured in our own home town.

Marshall Bros

Men's New-Knit Fleece Lined UNDERWEAR,

Excellent Quality.

We have a very large stock of this well-known brand of Underclothing, Men's only; sizes from 34 to 46. The lines of goods we are offering in this ad. are worthy of your consideration. Call and see them.

Ask for NEW-KNIT and you will have comfort.

LEADERSHIP!

By RUTH CAMERON.

The other day I happened to be behind the scenes in a big store where a group of clerks were moving the contents of a large set of shelves and stacking them in another place.

"Go through here," called one of the clerks who had discovered a short cut.

"Come on," he urged, "this is a much quicker way."

And still nobody would try it. Nor did he succeed in getting more than one or two to try his way, all the time I watched. Yet unquestionably his was the better way and would have saved them time and effort.

Why couldn't he make them see it?

Because he hadn't the quality of leadership.

The ability to lead, is a rare and wonderful quality.

One Leader Would Have Welded Them Into An Efficient Force.

I was once at a fire in the country where one man with the power of leadership could have organized the forces into a bucket brigade that would have saved the first house. But there was no such man in the community. There were brave men and there were energetic workers and there were plenty of "willing hands," but no leader to weld all this into an efficient fighting force. Everyone did his bit in his own way. There were too many here, not enough there. Men ran about with buckets when they should have been organized into a coherent line, people fell over each other, and while confusion reigned, the fire burned.

When one tries to analyze the qualities that help make a man a leader it is hard to tell what they are.

It Isn't Always The Men Who Can Talk Who Can Lead.

is supremely important. I have known very quiet men to whom everyone instinctively turned to in any crisis.

I think one ingredient is self command. You can't command others unless you first command yourself. You must know where you are going before you try to lead others. (And yet there have been leaders who lead in the wrong direction. I suppose they must have felt so burningly sure they knew where they were going that they convinced others.)

It is easier to say what qualities a leader shouldn't have than those he should.

No One Who Gets Shrill Could Lead.

You cannot imagine anyone who gets shrill in excitement possessing the power of leadership.

Or anyone who whines.

Or a nervous person.

Or a self conscious person.

When you cannot explain why some people have any particular power and others lack it, why, for instance, some people are popular and others equally good looking and intelligent are not, there is one phrase that you can always fall back upon. I think I shall have to take refuge in it in this case. To be a leader you must have "personal magnetism." Where can you get it? Would I could tell you. I could certainly make my fortune selling the secret.

WANTED — Tailoress, or Girls who can sew well and able to help at coats. Good opportunity to learn. Apply SPURRELL the Tailor, 365 Water Street.

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The proper coiffure must cover the ears.

Apples!

Right now for delivery to-day:

200 brls. Fancy Wagner Apples.

To arrive Wednesday:

120 sacks (100 lbs. each) Yellow Onions.

200 cases Sweet Oranges—250, 216 and 176 count

30 kegs Heavy Cluster Grapes.

And about Thursday:

400 brls. Fancy Winter Apples—Baldwins and and Starks.

Soper & Moore

Importers & Jobbers.

Phone 486.

Rann-dom Reels.

MUD.

Mud is a combination of water, beeswax, gum-arabic and despair that was originally imported from the bottomless pit. It is spread thickly over the face of nature in the spring and fall of the year, and prevents the speed maniac from committing suicide by looping the loop through a barbed wire fence. It also has another noble mission, as people who are afflicted with internal rheumatism would rather bathe in it up to their eyeballs than sink langorously into the arms of a porcelain tub. Thousands of people who have never felt the deft, appealing touch of sciatic rheumatism, however, are obliged to

People take mud baths several times a year with all their clothes on.

take mud-baths several times a year with all their clothes on.

Mud is caused by rain falling on the the earth for four days and nights and refusing to run off. For some reason or other, mud always prefers to locate in the middle of the public highway, where it can clasp an approaching automobile to its bosom and climb all over the windshield. Why is it that mud will not choose some other place to lie down, like a pasture or a cornfield, instead of curling up on the highway to a depth of nine feet and causing the restless tourist to breathe sulphur and brimstone on the evening air?

The most deadly form of mud found on this continent is the yellow clay variety, which is harder to remove from a pair of cream-colored pants than a wad of gum which has been thoughtlessly sat upon. It is mournful to think of the number of chirping swains who have left home in lavender panties and a top buggy, to court some fair maiden at her home twelve miles from the town clock, only to sink up to the horse's hiplets in damp, penetrating yellow mud and have to be dry-cleaned before being admitted to the parlor.

Mud-slinging is the genteel art of making a pillar of the church who is running for office look like somebody who would rob the baby's bank on Christmas Eve. If a woman who thinks she has married an alabaster saint will allow him to run for office just once, she will learn that she is cemented to a reformed jailbird, a robber of henneries, an oppressor of union labor and a four-time bigamist who forges checks for a living. This is mud-slinging reduced to an exact science.

If mud doesn't strike any deeper than the clothes, it can be put up with.

You're Bilious! Let "Cascarets" Liven Liver and Bowels

Don't stay headachy, constipated, sick, with bad breath and stomach sour.

Get a 10-cent box now.

You men and women who can't get feeling right—who have headache, coated tongue, bad taste and foul breath, dizziness, can't sleep, are bilious, nervous and upset, bothered with a sick, gassy, disordered stomach, or have a bad cold.

Are you keeping your bowels clean with Cascarets, or merely forcing a passageway every few days with salts, cathartic pills or castor oil?

Cascarets work while you sleep; cleanse the stomach, remove the sour, undigested, fermenting food and foul gases; take the excess bile from the liver and carry out of the system all the constipated waste matter and poison in the bowels.

A Cascaret to-night will straighten you out by morning—a 10-cent box from any drug store will keep your stomach sweet, liver and bowels regular, and head clear for months. Don't forget the children. They love Cascarets because they taste good—never gripe or sicken.

Sound Logic

A colored preacher had just concluded a sermon on "Salvation am free" and announced that a collection would be taken up for the benefit of the Parson and his family. A member in the audience objected to the paradoxical nature of the proceedings and received this bit of negro logic in response:

"S'pose yo' was thirsty an' come to a river. Yo' could kneel right down an' drink your fill, couldn't yo'? An' it wouldn't cost yo' nothin'. Dat water would be free. But, s'posin' yo' was to hab dat water piped to you' house, yo'd hab to pay, wouldn't yo'? Waal, brudder, so it is wid salvation. De salvation am free, but it's de habin' it piped to yo' dat yo' got to pay fo'."

Cold Cause Headache and Grip.

LAXATIVE BROMO QUININE removes the cause. There is only one "Bromo Quinine." E. W. GROVE'S signature is on box. 30c. th...

ASK FOR MINARD'S LINIMENT AND TAKE NO OTHER.

WAR NEWS.

Messages Received Previous to 9 A. M

DANISH STEAMER SUNK.

LONDON, Nov. 21.

The sinking by a German submarine of the Danish steamer Adolph Andersen, 981 tons gross, is reported in a despatch from Copenhagen.

ONLY MARRIED WOMEN ARE AFFECTED.

LONDON, Nov. 21.

Only married women whose husbands also are entitled to Municipal franchise, are affected by the unanimous decision of the Commons yesterday to extend the Municipal vote to women.

FRENCH OFFICIAL.

PARIS, Nov. 21.

During the night we made several successful raids into the German lines north and south of St. Quentin and brought back prisoners, says to-day's official statement. Toward the end of the night the artillery duel became very violent in the region of Chaume Wood. There is nothing to report on the remainder of the front.

BRITAIN'S FOOD.

LONDON, Nov. 21.

Baron Rhondda, Food Controller, in a speech in the House of Lords today, said he was still hopeful that compulsory rationing could be avoided, but that it must come unless in the approaching few weeks the public responded to appeals for voluntary rationing. He said there is no fear whatever of famine, but the country might have to endure scarcity. He added that the Allies would not lose the war through submarines, for he was sanguine there would be necessary tonnage to provide necessary supplies. The situation as regards food stocks in the United Kingdom, the Food Controller states, is better than at this time last year, but the country now has to supply France and Italy. If it were only a question of supplying Great Britain, he said, he thought compulsory rationing would be needless.

Prize Winners

will be announced in this paper during week of December 15th.

All names of purchasers of Buddy Boots and Bear Brand Rubber Shoes must be into our office by Dec. 8th, in order to compete for prizes.

Buy Bear Brand Rubbers, they are unequalled in style and quality.

Buy Buddy Boots, they are a great wearing boot and will keep your feet dry.

More Buddy Boots worn than any other brand in Newfoundland.

CLEVELAND RUBBER CO'Y.

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Here and There.

When you want Steaks, Chops, Cutlets, try ELLIS'.

LLEWELLYN CLUB. — Rev. Dr. Bond, of Cochrane St. Centennial Church, will lecture at the regular weekly meeting of the Llewellyn Club to-night. The rev. lecturer will tell of "Two thousand miles through China."

MINARD'S LINIMENT CURES GARGET IN COWS.

5c. The Crescent Picture Palace. 5c.

AFTERNOON, 2.15; NIGHT, 7.30.

A thrilling society drama produced as a 2 reel Selig Diamond special.

"A Pearl of Greater Price."

George Larking and Ollie Kirkby in "THE SECRET OF THE BORGIAS"—A stirring adventure of "Grant, Police Reporter."

"DEEP STUFF"—A Vim comedy with Charles Dudley.

THE LATEST AND BEST IN MUSIC—DRUMS AND EFFECTS.

WE are still showing a splendid selection of : : :

TWEEDS and SERGES.

No scarcity at **Maunder's.**

However, we beg to remind our customers these goods are selling rapidly, and cannot be replaced at the same price.

John Maunder,

Tailor and Clothier, St. John's, Nfld.

New Fruit and Vegetables, etc.

Ex Steamer Now Landing.

Almeria Grapes.
American and Canadian Baldwin Apples.
"Stark" Apples, 1's and 2's.
"King" Apples, 1's and 2's.
Medium and Large American Onions in 50 lb. crates.
Valencia Silverpeel Onions in ½ cases.
Fancy Lemons.
California Oranges.
Selected P. E. I. Eggs.
Fresh Caplin.
STRAWBERRY PULP.

Dates in Packages.
½ oz., 1 oz., 2 oz. Extracts, 70c. doz. up.
New Green Peas.
Moir's Confectionery—Boxes and Pails.
Blue Nose Butter and Cheese.
American Parsnips and Carrots.
Pure Lard, 27c. lb.
Sardines in Mustard, 20c. can
Sardines in Oil, 15c. can.
"Pure Gold" and Shiriff's Jellies and Extracts.
RASPBERRY PULP.

C. P. Eagan

DUCKWORTH STREET & QUEEN'S ROAD.

THE EMERSON PIANO,
the much talked of Piano.
The CARPENTER ORGAN,
the much talked of Organ.
Come and see them, or send for Catalog.

CHARLES HUTTON,
Sole Agent Newfoundland.