

## STRIKING POINTS IN SPEECHES AT AMHERST MEETING

Important Details of Matters in  
Forward Movement

### GREAT POSSIBILITIES

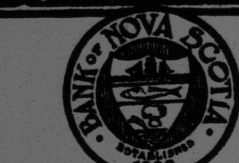
Development of Dairying Set Forth  
Convincingly — Publicity Cam-  
paign—Nova Scotia Loan Act—  
Inspiring Address of Father  
Gauthier

The St. John delegation to the Am-  
herst conference leaving this city on  
Wednesday night completely filled one  
car and overflowed into another,  
while several other delegates went  
in the morning train. When those  
who were in the sleeper turned out at  
Amherst on Thursday morning they  
found another sleeper, from Halifax, ly-  
ing in the yard, after bringing a large  
delegation from the sister city. The  
Amherst hotels were all crowded for the  
night.

The weather was clear and cold, and  
the conditions in every way favorable  
for a pleasant conference. F. G. Spencer  
placed the Empress Theatre at the  
disposal of the executive committee at  
nominal rental for the day and even-  
ing, and the stage was handsomely de-  
corated with British flags and those of  
Britain's allies, with also an American  
flag. A male quartette gave some mus-  
ical numbers in the morning, and a  
double male quartette was heard with  
great pleasure in two numbers at the  
evening meeting. The lute-string was  
given in Amherst, and the visitors were  
given a practical demonstration of the  
spirit of unity and good fellowship.

**Representative Gathering.**  
The very effective publicity campaign  
conducted by J. H. Douglas and the Am-  
herst committee throughout the provin-  
ces brought results in the assembling  
together of members of parliament and  
deputies, representatives of cities and  
municipalities, great business interests,  
and education, such as had perhaps never  
been seen before at any lower provin-  
cial conference. The attendance must have  
been well up to 200 when Chairman  
Douglas called the meeting to order. A  
sign with the words "Forward  
Maritime Provinces" was displayed over  
the stage.

Mr. Douglas said that the movement  
had really been started by the Manu-  
facturers' Association. It was not in-  
tended to displace the maritime board  
of trade, but rather to broaden the scope  
of activity. It was desirable to inspire  
co-operation and develop the spirit of



## For Eighty-two Years

We have been serving the public.  
It experience has taught you the  
need for care in the choice of a  
depository for your money, our  
record should appeal to you. Our  
depositories are exceptionally well  
protected by our strong Surplus  
(188% of Capital) and by our  
large holdings of Cash Reserves.  
Our Annual Statements have been  
submitted to independent outside  
audits since 1906.

## The Bank of Nova Scotia

Capital ..... \$ 4,000,000  
Surplus ..... \$1,200,000  
Total Resources ..... \$5,200,000

ST. JOHN BRANCHES  
Main Office, 119 Prince William  
23 Charlotte St.; 383 Main St.  
Haymarket Square; Cor. Mill and  
Paradise Row; Fairville; 100 Uni-  
on St. West.

unity and good will. The people of the  
maritime provinces at the present time  
were as prosperous as those of any place  
in America.

E. T. Higgs of Charlottetown, presi-  
dent of the Maritime Board of Trade,  
said that it spoke well for the future  
that so many busy men had got togeth-  
er. The country was facing war condi-  
tions, and it was the duty of business  
men to stand by the motto "Business as  
Usual." The development of the mari-  
time provinces had been steady and  
sure, and the time had now come for a  
great publicity campaign, not only to tell  
the world what we have here, but to in-  
spire our own people. The "Made in  
Canada" campaign should be encouraged,  
and Mr. Higgs counselled an effort to  
get the ladies interested in that cam-  
paign and thus ensure its success.

**Dairying Possibilities.**

A revelation of dairying possibilities  
in these provinces was made by Pro-  
fessor Cumming of the Agricultural  
College, Truro. He said he was glad that  
agriculture, the fundamental industry,  
had been given the place of honor in  
the programme at this conference. Re-  
ferring to dairying in Nova Scotia, he  
pointed out that the output of the  
creameries had increased 860 per cent  
since 1910. Dairying was one of the  
most important lines of production, and  
this was a time when more and more  
production was needed. The soil that  
was used in connection with dairying  
became increasingly fertile and was not  
exhausted as was the case when wheat,  
hay and some other crops were con-  
tinually produced. Mixed farming was  
needed, and dairying was the most  
profitable branch.

Professor Cumming gave the remark-  
able record of the Scotsburn creamery in  
Pictou county. It was established in  
1901, and in 1908 was producing only  
16,000 pounds. In 1909 the policy of  
providing every farmer with a cream  
separator of his own was adopted, and  
now this creamery was producing 275,  
000 pounds. In 1909 the average yield  
per cow was 830 for nine months. In  
1918 it had been increased to 278.28. A  
practical proof of the benefit was seen  
in the rural church, where the giving for  
church purposes was nearly doubled in  
ten years. Seven or eight other cream-  
eries had been established in Nova  
Scotia, and the policy was to establish  
as big units as possible. For example,

the creamery at Bridgewater served a  
very large section of the territory along  
the railway passing through that town.  
In one remote parish in Cape Breton  
the Catholic and Presbyterian clergymen  
united in promoting a creamery, which  
this year handled 50,000 pounds, and had  
125 patrons, of whom sixty-five were  
regularly testing their cows. As a re-  
sult they had nearly doubled the in-  
crease from their cows and of course  
doubled the return to the farmers.

This co-operation had led to a very  
beneficial co-operation along other lines,  
both of buying and selling, and busi-  
ness men should encourage it even if it  
did unsettle some things, because it  
would result in the farmers having more  
cash, and that cash would come back  
to the merchants.

Professor Cumming pointed out that  
a cow yielding an average of 8,000  
pounds produced \$85 to \$90 a year, but  
made the average 10,000 pounds and the  
result would be \$100 to \$150, and this  
latter average was quite possible.

The speaker noted the fact that there  
was exhibited at the recent Amherst  
Fair a Nova Scotia cow which made  
the highest average as a milk producer  
ever made by any cow in Canada. The  
188,000 milk cows in Nova Scotia were  
worth about \$5,000,000. Their value  
could be increased \$7,000,000. In con-  
clusion Professor Cumming pointed out  
that the whole dairying industry of the  
maritime provinces could be increased  
enormously, and that it was the duty  
of every business man to encourage its  
development.

### Nova Scotia Loan Act.

A. S. Barnstead, commissioner of  
immigration for Nova Scotia, after  
dwelling briefly upon the importance of  
a publicity campaign for the maritime  
provinces, took up a discussion of the  
Nova Scotia Loan Act. He reviewed  
first what other countries are doing to  
assist native farmers and new settlers,  
and then pointed out that the legislature  
of Nova Scotia decided on the policy  
of guaranteeing loans to 60 per cent of  
the value of farms. The company whose  
loan was guaranteed and a government  
inspector were the appraisers of the  
property, and it was stipulated that the  
farmer must keep the farm up to a  
certain standard in the matter of pro-  
duction, live stock and care of buildings.  
The government could also purchase  
farms and sell them to selected set-  
tlers. Six farms were thus sold during  
the last year, four of the settlers being  
from Holland. About fifty persons had  
taken up farms under the loan act, and  
the government had thus far loaned  
about \$108,000. The loans were repay-  
able during a period of twenty years, at  
a low rate of interest.

Mr. Barnstead pointed out that it was  
difficult at the present time to get money  
at low interest. He told of a party of  
thirty Dutch settlers who came to Mail-  
land and who were taken care of by  
the people who gave them every assist-  
ance in getting settled in that vicinity.  
With regard to Belgian settlers, he  
pointed out that any one who would  
be entirely penniless at the present time,  
and many of those now in England  
would not be at all suitable for these  
provinces. It would cost a great deal  
to take care of any of them. However,  
it might be possible later on to secure  
some Belgian settlers, and the  
Scotia government was considering the

## Quickly Extracts Corns Gives Instant Relief.

To use Putnam's Corn Extractor is to  
get quick relief. The  
sting disappears, toes  
feel better at once, an-  
other application or two  
and the corn goes away.  
Nothing acts so safely  
as Putnam's Extractor.  
It's so sure, so painless,  
so dead certain to  
root out any kind of  
corn. Putnam's  
Extractor never fails, 25c. per bottle,  
sold by druggists.

question; and he hoped in due time to  
see settlers coming in not only from  
Belgium and Holland, but from Scan-  
dinavia, as well as from the British Isles.

### Priest's Inspiring Address.

Rev. Father Gauthier of Prince Ed-  
ward Island delivered a most inspiring  
address. Referring to the great num-  
ber of clergymen who are actually fight-  
ing in the trenches in behalf of the al-  
lies, he said there was a great responsi-  
bility upon the clergy to help in fight-  
ing the battles of peace, and he had no  
apology to make for his cloth. Catholic  
and Presbyterian clergymen, as the last  
speaker had pointed out, were working  
together in Nova Scotia and that was  
right. Sky pilots, as they were some-  
times called, should be leaders in trying  
to bring about prosperity, because vir-  
tue went with prosperity. Not perhaps  
with too great prosperity, but neither  
did it go with extreme poverty. They  
should try to arrive at the happy med-  
ium.

He made a strong plea for technical  
schools in connection with farming.  
Every effort should be made to get the  
young men to attend the agricultural  
colleges, and in this the clergymen  
could co-operate.

(Continued on following page.)

## COLDS OR COUGHS

Should Never Be Neglected.

If They Are, Some Serious Lung  
Troubles Are Sure To Follow.

## DR. WOOD'S NORWAY PINE SYRUP

CURSE COUGHS AND COLDS on their  
first inception, and will thereby prevent  
you from becoming affected with some  
serious lung trouble, such as bronchitis,  
pneumonia or even consumption.

When you ask for "Dr. Wood's" see  
that you get it as there are many imita-  
tions on the market.

"Dr. Wood's" is put up in a yellow  
wrapper; three pine trees the trade mark;  
price, 25c and 50c; and manufactured  
only by The T. Milburn Co., Limited,  
Toronto, Ont.

Mrs. Thomas Bridges, Gorrie, Ont.,  
writes: "I was so bad with a cold I  
gave up work, and I was in bed four weeks  
being unable to do anything. I thought  
the cold was turning to bronchitis, so  
I changed my medicine to Dr. Wood's  
Norway Pine Syrup. I used three  
bottles, and they completely cured me,  
and I am as strong as ever. I highly  
recommend it to all sufferers."

## Keep it handy on your desk

DESK WORK  
EXACTS PENALTIES  
Liver and Bowels slow down.  
Tone them up with

**Abbey's  
Effervescent Salt**

TAKE ABBEY'S VITA TABLETS  
The Best Tonic for Sick Nerves

## PURITY—QUALITY—FLAVOR



## BAKER'S COCOA

Possesses All Three

It is absolutely pure, conforming to all Pure Food Laws.  
It is of high quality, being made from choice cocoa  
beans, skillfully blended.

Its flavor is delicious, because it is made without the use  
of chemicals, by a strictly mechanical process that per-  
fectly preserves the appetizing NATURAL flavor of  
high-class cocoa beans.

MADE IN CANADA BY

**WALTER BAKER & CO. Limited**  
MONTREAL, CANADA ESTABLISHED 1780 DORCHESTER, MASS.

## Furs

Headquarters  
for Christmas  
Furs :::

### QUALITY FURS

Furs and Furs Only!

This is the reason of our success—we devote all our time  
and attention to their production—and a visit to our FUR  
PARLORS will show you that we are able to offer you ex-  
ceptional values.

We have just completed and brought down from our fac-  
tory a large assortment of Furs made up especially for our  
Xmas trade. They are all NEW and thoroughly up-to-date in  
every particular, and we can offer you the best values in the  
Maritime Provinces. A few of them are described.

COATS		STOLES	
HUDSON SEAL From	\$100.00 to \$200.00	Black Fox	\$25.00 to \$50.00
PERSIAN LAMB From	125.00 to 175.00	Black Lynx	35.00 to 70.00
MUSKRAT From	50.00 to 165.00	Black Wolf	12.00 to 45.00
ALSO MARMOT, PONEY, RACCOON, ETC.		Mink	23.00 to 165.00
		Raccoon	10.00 to 50.00
		Hudson Seal	12.50 to 35.00

**MUFFS**  
Black Fox \$35.00 to \$55.00  
Black Lynx 35.00 to 75.00  
Black Wolf 16.00 to 45.00  
Mink 40.00 to 100.00  
Raccoon 16.50 to 45.00  
Hudson Seal 20.00 to 30.00

**H. MONT. JONES, 54 King St.**  
The Only Exclusive Furrier in the Maritime Provinces

## The Stronghold Cleanliness

**Old Dutch Cleanser**  
Cures Dandruff

## The Wretchedness of Constipation

Can quickly be overcome by  
**CARTER'S LITTLE  
LIVER PILLS.**

Purely vegetable  
—act surely and  
gently on the  
Liver, Cure  
Biliousness,  
Head-  
ache,  
Dyspepsia,  
and Indigestion. They do their duty.  
Small Pill, Small Dose, Small Price.  
Genuine must bear Signature  
*Wm. Wood*



## Everybody Dances

DON'T think of the Edison Phonograph just as a  
reproducer of topical songs or band selections.  
Its great value as a home entertainer is its  
versatility.

Take the present popularity of dancing. With an EDISON in your  
home, you may have a delightful dance as often as you like, with music  
that a millionaire could not improve.

You can have all the latest dances—Fox Trot, Waltz Hesitation,  
One Step, Maxixe, Three Step, Boston—played by the finest bands and  
orchestras, with the tempo set by the masters of dancing so that you get  
the exact rhythm.

Or—if you prefer the regular waltzes and two-steps, you may choose from many  
when you have the Edison.

Or—you may have a night at the opera—a vaudeville or musical comedy evening—and  
on Sundays enjoy "the hymns that live" as sung by soul inspiring quartettes.

There's a winter's entertainment and a winter's delight in

## The new EDISON PHONOGRAPH

W. H. THORNE & CO., Limited, 42-46 Prince William Street, ST. JOHN.

## Take a Hint Give a Gillette



A gift of a Gillette Safety Razor appeals to one of man's  
strongest "weaknesses", his love of ease and comfort. It  
makes shaving quick and easy—a pleasure instead of a task.  
So naturally it wins his whole-hearted appreciation, renewed  
every morning.

The selection of Gillette Sets is this year  
better than ever.

There is the new "Aristocrat"—a superb  
Set in white French Ivory, blade boxes  
to match, with a handle of new and  
graceful shape, as illustrated.

The patriotic "Bulldog" out just a month  
or two, has made a tremendous "hit".  
Its feature is a stocky, heavy handle  
that gives a new balance which most  
men like. The case is of gray Antique  
Leather, handsome and business like.

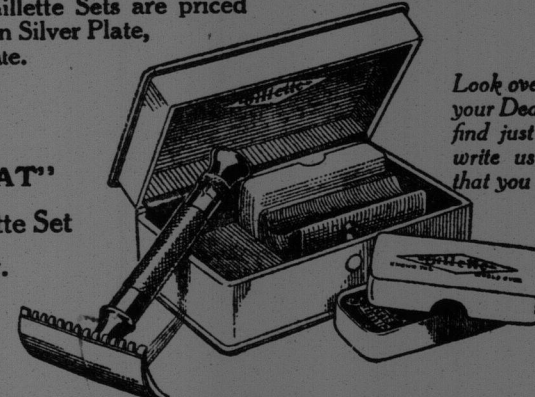
These two new Gillette Sets are priced  
as usual—\$5.00 in Silver Plate,  
\$6.00 in Gold Plate.

Then there are the favorite Standard Sets  
and the handy Pocket Editions, in a great  
variety of Plated Metal and Leather  
Cases, at prices from \$5.00 to \$6.00.

Or you can pick out a Combination Set,  
as elaborate as you wish at prices up to  
\$25.00.

You cannot choose a more practical  
Christmas Gift for the man who is work-  
ing away at home, while for the soldier  
boy who is off to the front it is even  
more acceptable.

The  
"ARISTOCRAT"  
—the new Gillette Set  
in French Ivory.



Look over the assortment at  
your Dealer's. If you do not  
find just the Set you want,  
write us and we will see  
that you are supplied.

Gillette Safety  
Razor Co. of  
Canada, Limited  
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Montreal.