

long as the men who manage it remain wise, courageous, and honest.

I think I have set down enough of my history. I have told my story in sufficient detail so that men may read whatever secrets I have had. My secrets have been those of management — of philosophy. I do not know any so-called tricks of the trade by means of which men may succeed. I aim, on the other hand, to eliminate from my store everything that even savours of trickery.

Business, I say, is a philosophy. I refer, of course, to competitive business, and not to monopolies. These latter concerns do not trouble me greatly, however much they upset some people. I have found ample field outside of them, and I believe other men in the generations to come will find opportunities everywhere — if they choose to look for them as I looked for my location at Junction Square.

I should like, if I had the time, to tell you something about the men who have grown into my business or graduated out of it. Ah, that is the most fascinating part of it! There is nothing that appeals to one like the intimate history of other men who are travelling on the same rugged path of life's journey. If I ever write another volume, I shall aim to instruct and inspire a still larger audience.