

9. MEDT, DFAIT and IC recognize the benefits of a coordinated team approach essential to eliminate duplication and improve the delivery of trade development services and programs to Ontario business and therefore commit to:
 - (a) strengthen existing collaboration arrangements between their respective organizations, including collaboration between IC's Ontario Regional Office and the International Trade Centre, and the Province's International Trade Corporation and regional field offices;
 - (b) maximize the integration of federal and provincial planning, resources, and program delivery;
 - (c) delineate their respective roles and responsibilities in the design and delivery of international trade development programs and activities in support of Ontario firms.

10. MEDT, DFAIT and IC commit themselves to the establishment of an Implementation Team to carry out the resource and program collaboration and integration provided for in Paragraph 9 including, but not limited to the following:
 - (a) the roles and responsibilities for the planning, delivery, and facilitation of programs and services related to export promotion, awareness and education of Ontario firms. Such programs and services include but are not limited to Trade Shows Made Profitable, Export Essentials, ExportVision, sectoral trade events, new exporter programs, trade fairs and missions, including incoming purchaser visits and delegations;
 - (b) the development of criteria for the recruitment, qualification, and preparation of Ontario firms participating in export related events;
 - (c) the exchange of program results for PEMD and TEF;
 - (d) the implications and feasibility to license delivery of PEMD to MEDT;
 - (e) the sharing of results reporting systems and the assessment of future requirements for common results needs;