

PURCHASE FROM? Ecuador, South Africa, Taiwan, Canada

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

WAREHOUSE LOCATIONS? Lakeland, Florida

COMMENTS?

"There are four other branches of White Swan - all in Texas and each does its own buying. Call me direct."

WJF INTERNATIONAL, INC.
TRADER
701 Decatur Avenue, Suite 103
Minneapolis, Minnesota 55427

PHONE: 612-541-4700
TELEX: 754784 WISINT
CONTACT: Stephan Frank, V.P./
Manager

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Flounder - 5# Cello, IQF; Haddock - 5# Cello, IQF, Layer Pack; Ocean Perch - 5# Cello; Pollock - 5# Cello; Trout - (Pack depends on type of trout); Sole - 5# Cello, IQF

Frozen Shellfish: Lobster Meat - Canned; Snow Crab Clusters - IQF; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks

PURCHASE FROM? "All over the world."

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Boston, Seattle, Chicago, Los Angeles

COMMENTS?

"Guidelines will be discussed as company gets more involved with supplier."

WILLIAM E. DAVIS & SONS, INC.
WHOLESALE/DISTRIBUTOR
37 NW 122nd Street
Oklahoma City, Oklahoma 73114

PHONE: 405-751-4660, ext. 261
KEY CONTACT: Waylan Lovelady

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - 5# Cello; Ocean Catfish - 5 # Cello; Ocean Perch - 5# Cello; Pollock - 5# Cello; Salmon; Sole - 5# Cello; Turbot - 5# Cello

Frozen Shellfish: Sea Scallops - IQF; Snow Crab Clusters - IQF; Snow Crab Meat - Blocks