

REPORT 4B
87/10/28

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

POST : 505-JAKARTA

INDONESIA

QUARTER: 1

007-POWER & ENERGY EQUIP. & SERV.
-NUCLEAR POWER PROGRAM REPORT - AECL PHASE 111
LAB SUPPORT - ASSISTANCE TO ACRES & TECSULT TO
PUT TOGETHER FINANCING PACKAGE FOR SENTANI INC-
LUDING MINI-HYDRO PROJECTS RESPECTIVELY.

-REPORT SUBMITTED: - BID SUBMITTED; NEGOTIATIONS
CONTINUING - ATTEMPTS HAVE BEEN UNSUCCESSFUL TO
DATE. SUMITOMO MAY FINANCE SENTANI IN VIEW OF CA-
NADA'S APPARENT INABILITY TO DO SO.

005-COMM. & INFORM. EQP. & SERV
- REMOTE SENSING SEMINAR.
- VISIT OF SENIOR PERUMTEL OFFICIAL TO CANADA.

EVENT HELD PLUS 2 DAYS OF FOLLOW-UP MEETINGS. AS
A RESULT, BERCHA INT'L IS PURSUING TRAINING CON-
TRACT WORTH \$500,000 WITH POSSIBILITY OF FOL-
LOW-ON CONTRACT. - MET DIR. OF PERUMTEL & REAC-
TION TO VISIT POSITIVE; PLANNING OF VISIT IN PROG

004-DEFENCE PROGRAMS, PRODUCTS, SERV
PROMOTE AWARENESS OF CANADIAN DEFENCE INDUSTRY.

MET MILITARY LIAISON OFF. TO DISCUSS DEF. MISS. TO
CDA. REACTION POSITIVE; DATES TO BE SET LATER WHEN
TIMING IS BETTER FOR INDO. MTGS WITH P. T. PAL RE:
INDO FRIGATE PRDG. -ATTEND PARIS AIR SHOW & ES-
CORT INDON DELS TO CDN BOOTHS.

008-TRANSPORT SYS, EQUIP, COMP, SERV.
PRESS THE GOVERNMENT OF INDONESIA TO MAKE A
DECISION ON PURCHASE OF ADDITIONAL LOCOMOTIVES
AND RAIL CARS.

GOVERNMENT OF INDONESIA HAS ACCEPTED CIDA/EDC
C\$ 44.5 MIL FINANCING PROPOSAL & PROVIDED THE
RAILROAD WITH AUTHORITY TO PURCHASE 265 RAILCARS
AND 15 LOCOMOTIVES.