REPORT 4
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :341-CAIRO

010-MINE,METAL,MINERAL PROD & SRV
ARAB REPUBLIC OF EGYPT

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
MINERALS AND MINERAL PRODUCTS	
THE CIDA COMMODITY AID TENDER TO INTRODUCE CANADIAN SPEC COKING COAL IN 1988 AND SULPHUR IN 1989.	1) INITIAL SALE OF 40,000 TONNE COAL. 2) ACCEPTANCE OF CANADIAN SPEC FOR MINING WITH OTHERS.
STUDY OF EGYPTIAN MARKETS FOR CANADIAN MINERAL EXPORTS.	SECTOR STRATEGY AND PROMOTIONAL PLAN.
FOLLOW-UP SUCCESS IN USE OF INTRODUCTORY CANADIAN AID COAL SHIPMENTS AND SEEK ADAPTATION OF EGYPTIAN SPECS TO PERMIT CANADIAN QUOTES.	FIRST COMMERCIAL SHIPMENT OF CANADIAN COAL.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----	
QUARTER: 2 -----	
QUARTER: 3 -----	
QUARTER: 4 -----	