

**PROGRAM RESULTS: ASIA & PACIFIC**

**BUSINESS ACTIVITY**

During the April-June 1990 period thirteen posts reported the following business activity:

111 EXPORT SALES WORTH \$302.3 MILLION

18 NEW BUYING CONNECTIONS/28 AGENCY AGREEMENTS

7 NEW JOINT VENTURES @ \$4.73 M /2 LICENSING AGREEMENTS @ \$0.75 M

3 FOREIGN INDUSTRIAL AND COMMERCIAL INVESTMENTS IN CANADA @ \$15.28 M

3 CANADIAN INVESTMENTS IN TERRITORY @ \$17.1 M

12 TECHNOLOGY TRANSFER @ \$0.30 M

**HIGHLIGHTS:**

\$ 21 million sale of telephone switching equipment (Beijing)

\$ 18 million sale of aircraft simulators (Singapore)

\$ 14 million sale of air traffic control equipment (Canberra)

\$ 10 million maintenance contract for aircraft engines (Beijing)

\$ 5.7 million sale of microwave transmission equipment (Beijing)

\$ 2.7 million sale of forest industry machinery (Tokyo)

\$ 2.1 million sale of prefabricated 2 x 4 houses (Osaka/Tokyo)

**KEY STATISTICS:** for the thirteen posts reporting workload information

		<u>Missions Reporting To</u>	
		PST	PNC/PNJ
No. Trade Enquiries	Cdn	4281	2880
	Local	4265	3155
No. Investment Enquiries	Cdn	218	100
	Local	104	156
No. Business Visitors	Cdn	1027	1175
	Local	2298	3659