

b 1928636

FOREWORD

This guide was prepared in early 1994 by the East Asia Trade Division of the Department of Foreign Affairs and International Trade, in cooperation with the Canada China Business Council and with input from our posts in China, other government departments and academia.

The guide does not claim to provide all the information needed to do business in China; it attempts to outline some basics on the Chinese business environment, as well as to provide guidance on obtaining more detailed assistance and support. The seasoned "China-hand" may find also that the guide contains useful reference information.

Economic development in China presents Canada with tremendous business opportunities and challenges. We hope this guide will assist you in your quest to open the door to the China market.

East Asia Trade Division
Department of Foreign Affairs & International Trade
May 1994

15-251572

LIBRARY / BIBLIOTHÈQUE
DEPT. OF EXTERNAL AFFAIRS /
MINISTÈRE DES AFFAIRES ÉTRANGÈRES
125 SUSSEX
OTTAWA K1A 0G2