



**Douglas Bieber** is Consul and Senior Trade Commissioner in **Buffalo**. After being in Industry Trade and Commerce, Doug joined the Foreign Service and served in Dallas (1985-1989) and in London as Economic Counsellor (1989-1993). In Ottawa (1993-1996), he was involved in the Canadian Trade Commissioner Service with foreign operations planning and investment development. He was assigned to Chicago as Investment Counsellor (1996-1999), and, in 1999, became the Deputy Consul General and Senior Trade Commissioner there.



**Richard Crouch** is now Consul and Trade Commissioner in **Dallas**. He is in the United States for a second time, serving first in Chicago (1987-1990). From 1991 to 1995, he was posted to Tokyo. In Ottawa, he worked with the Japan Trade Development Division, and as Deputy Director of both the Trade Development Operations Division (1995-1998) and Client Services of the Foreign Service Institute (1998-1999). His last position in Ottawa was Trade Commissioner in the U.S. Business Development Division (1999-2000).



**Allan Edwards**, who has been with DFAIT since 1994, is now based in **Seattle** as Vice-Consul and Trade Commissioner. Previously, he served at headquarters as Deputy Director of the Central Europe Division and, in Tokyo, as Second Secretary (Commercial) from 1996 to 1999.



**Murray Hardie**, who has been seconded from Industry Canada, is now posted to **Chicago** as Consul and Trade Commissioner (Investment). Previously, he was a Senior Commerce Officer with the Manufacturing Industries Branch of Industry Canada in Ottawa, and, as such, he was responsible for forest and building products.



**Stéphane Charbonneau** is now Counsellor (Commercial) and Director, Office of Liaison with International Financial Institutions, in **Washington, D.C.**

He has had three other postings: Caracas (1988-1991), Bogota (1991-1993) and São Paulo (1996-2000). In Ottawa, he served as Desk Officer in the Latin America and Caribbean Trade Division (1993-1994) and as Assignment Officer in the Trade Commissioner Service Personnel Division.



**William Crosbie** is now serving as Minister Counsellor (Trade and Economic) in **Washington, D.C.** Since 1993, he has worked in DFAIT as Deputy Director of the U.S. Trade and Economic Policy Division (1993-1995); Director of the Multilateral Trade Institutions Division (1995-1997) and Director of the Information and Technology Trade Policy Division (1997-2000).



**Joanne Legault** has returned to **Dallas** as Consul and Trade Commissioner responsible for the Investment portfolio. She was previously posted to Dallas (1989-1993) as Vice-Consul and Assistant Trade Commissioner. With DFAIT since 1981, she is fluent in Spanish and German, and also speaks Italian, Portuguese and Arabic. While in Ottawa (1993-2000), she worked in the Latin American and Caribbean Trade Division (Mexico), and the Maghreb and Arabian Peninsula Division.