

Believing these allowances to be more than ample, the following is the result:

At the end of the 1st year, out of the 1,000 persons, we find that 244 have died, 166 have lapsed, 831.56 are living, and the accumulated fund at 5 per cent. is \$9 770.

At the end of the 5th year 25.60 have died, 378.58 have lapsed, 595.73 are living, and accumulation \$25,555.37.

End 10th year, 61.12 have died, 493.83 have lapsed, 455.00 are alive, and the accumulation has reached \$29,557.58.

End 15th year, 102.34 have died, 516.53 have lapsed, 381.13 are living and the accumulation is \$21,005.97.

At the end 20th year 155.09 have died, 534.26 have lapsed, 310.65 are living, but there is now a deficit of \$7,260.50.

At the end of the 23rd year 192.11 have died, 541.66 have lapsed, 266.23 are living, and deficit increased to \$35,669.35.

End 26th year (on completion of age 70), 231.11 have died, 546.70 have lapsed, after having paid \$32,475.58; 222.19 are living to receive their endowments out of a deficit of \$72,456.16. This is a debt of \$326.10 for each survivor to pay, instead of getting his \$1,000 in ten instalments or at death. Premiums cease, and the company is liable for \$294,646.16, to be met out of nothing in ten years.

VERITAS.

Port Hope, 24th March, 1894.

Meetings.

LONDON LIFE INSURANCE COMPANY.

The nineteenth annual meeting of the shareholders and policy-holders of this company was held at its office, London, Ont., on Thursday, the 1st day of March, 1894. There were present: the vice-president, John McClary, in the chair; William Bowman, Judge Bell, W. F. Bullen, Geo. C. Gibbons, A. S. Emery, T. H. Smallman, A. O. Jeffery, G. M. Harrison, John Mills, J. E. Jeffery, J. G. Richter, Geo. McBroom, B. Allen, H. Tatham and others. After reading the notice calling the meeting, the minutes of the last meeting were read and confirmed, and the directors' report submitted, as follows:

REPORT.

The directors have pleasure in submitting their annual report and the duly audited financial statement for the year ending December 31st, 1893.

During the year, 9,142 applications for new insurance, amounting to \$1,059,429, were received, of which 9,106 applications, for \$1,038,734, were approved of and policies issued therefor.

The net premium and interest income for the year were respectively \$118,852.21 and \$18,391.05, making together \$137,243.27, an increase over the total income of the previous year of \$15,731.07.

The sum of \$24,383.08 was paid for death claims, and \$6,881.76 additional for matured endowments, surrendered policies, and cash profits to policy-holders, making a total of \$31,264.84 paid policy-holders or their heirs during the year.

The insurance in force on the company's books at the close of the year, after deducting re-insurance, amounted to \$3,217,473.35, under 1,582 "General" and 18,171 "Industrial" policies. These have all been carefully valued and the requisite addition to the Reserve Fund fully provided for.

The assets of the company, exclusive of uncalled but subscribed capital, now amount to \$402,662.85, an increase of \$62,004.58 for the year. The interest and other payments falling due during the year have been satisfactorily met. No losses on investments have been incurred, and the company has no real estate or other relinquished securities on its hands.

The directors feel confident that the substantial all round increase in premium and interest receipts, in invested assets, in insurance in force, and in surplus over all liabilities for the year, will prove satisfactory to both stock holders and policy-holders.

JOSEPH JEFFERY,
President.

NINETEENTH ANNUAL FINANCIAL STATEMENT OF THE
LONDON LIFE INSURANCE COMPANY FOR THE YEAR
ENDING 31ST DECEMBER, 1893.

Net invested assets, 31st Decem-
ber, 1892.....\$323,453.29

Receipts.	
Industrial premiums	\$79,419.59
General premiums, less re-insurance premi-ums, \$201.60	39,432.62
Interest on investments	18,391.06
	137,243.27
	\$460,696.56

Disbursements.	
Matured endowments	\$ 500.00
Cash profits to policy-holders	2,441.31
Paid for surrendered policies	3,940.45
General claims paid	10,628.07
Industrial claims paid	13,755.01
Dividend to shareholders	2,302.50
Salaries—General	5,476.17
Commissions—General	3,566.02
Salaries—Industrial	7,939.64
Commissions—Industrial	19,326.36
Law expenses, \$6; advertising, \$150.05; Gov't fees and taxes, \$203.84; com. on investments, \$336.50; postage and exchange, \$362.81; office furniture, \$635.65; printing and stationery, \$775.11; directors' fees, \$803; medical fees, \$1,205; travelling expenses, \$1,332.90; expense acct., \$2,178.02	7,988.88
	77,954.41

Net invested assets, 31st Dec., 1893. \$382,742.15

Assets.	
Cash in office and banks	\$ 3,513.24
Loans on stocks	18,897.23
Loans on policies	21,081.50
Bonds and debentures	60,000.00
Loan company stocks	87,195.00
Mortgages on real estate	192,055.18
	\$382,742.15
Additional assets—	
Premiums in course of collection, net	\$ 909.09
Premium notes, net	1,269.60
Deferred premiums, net	7,616.36
Interest due & accrued	10,125.65
	19,920.70

Total assets 31st Dec., 1893\$402,662.85

To cover liabilities as follows:

Total reserve on policies in force, \$338,824.34; less re-ins. reserve, \$1,272.30	\$337,552.04
Shareholders' special account	10,792.30
Claims accrued	5,154.16
Contingent fund account	2,500.00
Accumulating profits	2,189.07
Advance premiums	161.83
	358,350.40

Surplus security to policy-holders.. 44,312.45
Capital paid up..... 33,750.00

Divisible surplus \$10,562.45

To the Shareholders of the London Life Insurance Co.:

GENTLEMEN,—I hereby certify that I have made a careful audit of the books and accounts of the London Life Insurance Company for the year ending December 31st, 1893, and find the same correct and agreeing with the above statement—the Reserve Fund and all other liabilities being amply provided for. The securities are in order, and the books of the company are neatly and correctly kept.

GEORGE F. JEWELL, F.C.A.,
Auditor.

London, Ont., February 16th, 1894.

The vice-president, Mr. John McClary, in rising to move the adoption of the report, said:—

GENTLEMEN,—In the unavoidable absence, on account of illness, of our esteemed president, who so ably presided at former meetings of the company during the past eighteen years, the duty of moving the adoption of the report under consideration devolves upon me on this occasion. I regret very much indeed, not only Mr. Jeffery's absence to day, but especially so the reason therefor, and I am sure you will all join with me in the hope that he may soon be

in the enjoyment of usual good health again, and that we will long contrive to have the benefit of his varied experience and uniform good judgment in the direction of the company's affairs.

The directors' report and accompanying financial statement before me bear unmistakable evidence that during the past year the company has made substantial progress all along the line, and, with your permission, I will review briefly the more salient features in connection therewith.

The net premium and interest income of the year is about 13 per cent. greater than for 1892, over 132 per cent. greater than the income of five years ago, and over 425 per cent. greater than the income of ten years ago, at which time the first with-profit policies were issued by the company. I am sure you will all agree with me that, taking into consideration the keen competition for business during this period, the progress made in this connection has been all that could reasonably be expected.

In the matter of disbursements, the item "Cash profits to policy-holders" shows an increase of over 28 per cent. over the amount so paid in 1892, and an increase of about 75 per cent. as compared with five years ago. The other cash payments to policy-holders aggregated somewhat less, and the total outgo under all sources was also somewhat less than for the previous year. The ratio of expenses to income shows a slight reduction as compared with 1892, notwithstanding that all expenses incurred in fitting up the more commodious offices moved into since last meeting, and for additional office furniture, were all paid for within the year.

The assets of the company are first-class in every particular. The loans on stocks have a margin of not less than 25 per cent. in any case between the market value of such stocks and the amount loaned thereon. The loans on policies do not in any case exceed the cash surrender value of such policies; the bonds and debentures owned are deposited with the Government, and must of necessity be first-class or they would not be accepted for deposit purposes; the market value of the loan company's stocks owned by the company exceeds in every instance the amount they are entered at in the company's ledger; and the amount loaned on real estate is secured by current mortgages having in each case an ample margin of security to cover possible shrinkage in values in the future.

While the assets of a life insurance company should be of the highest order, the liabilities, present and prospective, must also be fully recognized. A life insurance policy is, in the generality of cases, a contract, which, in consideration of the payment of a specified premium that cannot be increased, but may be decreased by profits, promises to pay upon the happening of a certain event, ordinarily on the death of the insured or the maturity of the policy, an amount not less than a specified sum, which sum may, however, be increased by bonus additions out of profits, if profits are applied in this manner instead of being used in reduction of the premiums payable. Each year elapsing after the issue of the policy lessens not only the number of premiums to be paid in the future, but also brings just so much nearer at hand the happening of the event calling for the payment of the sum insured.

Recognizing these fundamental truths, every regular life insurance company takes into account annually the contingent liabilities accruing under existing policies and sets aside an adequate reserve fund, or adds to this fund previously so set aside, an amount equal to the increase of such liabilities from year to year. That such a recognition of a company's outstanding obligations is absolutely essential to safety cannot be gainsaid, that the non recognition of such obligations is unsafe and must eventually end in disaster is equally undeniable; and herein lies the chief difference between the regular life insurance companies and the so-called life insurance companies or associations transacting business upon the assessment plan, which do not take a proper account of their maturing obligations, and, as a consequence, become more and more involved from year to year, and finally collapse. I have before me a list of more than thirteen hundred of such associations which have failed in the United States and Canada alone in the past fifteen years, leaving millions of certificate holders to mourn the loss of the money so foolishly invested and their families without the