

in the comb or otherwise, and imitation thereof, is as follows:

Great Britain, 46,567 lbs., pref. duty 2 cents per lb.

Australia, 1,643 lbs., duty, 3 cents per lb.

British West Indies, 112,117 lbs., pref. duty, 2 cents per lb.

Hong Kong, 972 lbs., duty, 3 cents per lb.

New Zealand, 560 lbs., pref. duty, 2 cents per lb.

Austria Hungary, 5,286 lbs., duty, 3 cents per lb.

China, 292 lbs., duty 3 cents per lb.

France, 174 lbs., duty, 3 cents per lb.

Hawaii, 2,400 lbs., duty, 3 cents per lb.

United States, 156,088 lbs., duty, 3 cents per lb.

Total duty collected last year, \$9,296.38.

Exported to Great Britain, 975 lbs.; exported to United States, 4,700 lbs.

If reciprocity passes honey will be admitted from all these countries free of duty.

Co-operation, we are certainly talking about a great deal lately, and what almost unanimous approval it is receiving!

At first thought this would suggest that the way is practically clear for the successful carrying out of the scheme; however, sober second thought suggests that it may be the result of a theoretical study of the question rather than a survey of the actual problem. To one who would look beneath the surface the practical situation is full of difficulties

—difficulties which must be fairly faced before the co-operative movement can be a success. In this paper there is only one main difficulty touched on, and this mainly to make my point later on, that of markets. It was generally understood at the convention that under the proposed arrangement, all honey producers were to have a free hand to dispose of as much of their crop as possible apart from the Association. As many of the

leading bee-keepers at present have a ready market at high prices for all their honey they will inevitably continue to sell to their old customers, at least as long as they will continue to buy, thus leaving the Association in the beginning to handle only the lower priced honey, and that of less known men. Now under such conditions the Association would scarcely have very much prestige in the business world. Of course if the duty continues, it would have a fair chance of success, but with free honey it would almost necessarily mean a general lowering of prices; and how many bee-keepers who have a good market will be ready to turn it over to the Association? Not many, I fear, nor would it be just to ask it. By their own exertions they have established a market and a reputation, and naturally they are jealous of both. Likewise their customers know their honey, and prefer to buy it to any other. Personally, although I believe in co-operative selling and think it a good thing to work towards, as a means of cutting down unnecessary profits between producer and consumer, yet I am sure that the bee-keepers of Ontario at present have too little experience of working together to carry it out successfully at present. Nor have I much confidence of any great profit accruing to myself from such a scheme, at least for some time to come, but I have always got good prices for my honey, and as I have a good article I expect to get them.

Now just what is the object of co-operative selling? Is it not to standardize the price of honey? To raise it above our present maximum price will be impossible until prices go up across the line, and the whole situation is complicated by the prospect of free honey. With free honey we shall indeed have to look to our own markets, especially our home market which has been shamefully neglected, and when we

ENT

ally practical bee-

Dr. Miller has to do of bee-keeping, to a young friend staying at home to the bees. But then his statement by the proper taste for Bee-keeping and a hand in hand; and usually a philosopher and eager to try that world of action. my bees, I'm able ascination of sleek stables warm with cattle, fields yellow, and all the joy of and planting the

bed by Mr. Mc-Bee Journal looks it would be hard to the present, I have s, but think it will ore I have some of eone will show me

ir first flight this. Of course the suffered. Isn't it they seem to come ight on wash day? they are flying been hustling the

ormation from our For the year end-0, honey imported

THE LIBRARY, UNIVERSITY OF TORONTO