

**How are you fixed when goods arrive?**

**D**OES your shipping room present a scene of noisy, bustling disorder? Are you compelled to clog or temporarily paralyse the running of your business by shorthanding your various departments in order to accommodate fresh shipments as they arrive? Or, is it possible for one or two men to take hold and expeditiously, economically and safely---without waste of time or energy---dispose of the goods systematically and in proper arrangement. Your answer depends upon whether or not you use

**OTIS FENSOM  
FREIGHT  
ELEVATORS**

In point of utility, convenience and economical efficiency, your Otis-Fensom Elevator bears the same indispensable relation to modern business as the telephone, typewriter and electric light. It makes for decidedly improved business conditions. It saves labor---it saves time---it saves calling clerks, salesmen or other employees from their regular duties in the store or office. It enables you to keep your ground floor clean and inviting, and to use all of the ground floor space for salesmanship and display. It does away with expensive hand labor and substitutes mechanical facilities that keep pace with the increasing demands of your business.

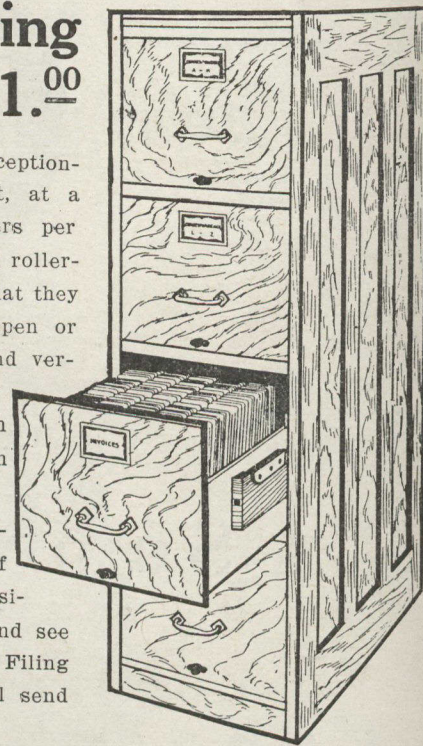
Send for "Freight Elevators and their Uses."

**The Otis-Fensom Elevator Co., Limited**  
Traders Bank Building : : : Toronto

**This Solid Oak 4-Drawer Vertical Filing Cabinet with Roller Bearing Slides only \$21.<sup>00</sup>**

**T**HE capacity of this exceptionally high-grade Cabinet, at a low price, is 4,500 papers per drawer. The Drawers glide on roller-bearing suspension arms, so that they require very little effort to open or close. The Cabinet is dust and vermin proof, and is very strongly made. It is finished in a rich shade of golden oak, or in weathered oak as desired.

There is no 4-Drawer Vertical Cabinet on the market of equal value for every day business use. Call at our store and see this decidedly good Vertical Filing Cabinet, or phone and we will send one over on approval.



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Total Assets  
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