

morning, and we agreed there should be more extensive exchanges between Canada and India in the field of commuter aircraft.

The Canadian firm, CAE, specializing in aircraft simulators, has also accompanied me to India. CAE is well-established in India where it has sold a Boeing 747 simulator to Air India. CAE has supplied about one-third of the world's simulator requirements and recently won the very significant airbus contract for Lufthansa against all international competition. I have learned this week that CAE's reputation for having the best technology at the best price is widespread in India. With this type of recognition, I am confident we can look forward to CAE continuing to play an important role in India's future requirements.

Canada and India both have two great sea coasts and several mighty river systems. Movement of bulk commodities is the lifeline of the St. Lawrence Transportation system and Canada has developed unique technology in the form of self-unloading ships and modern ports facilities to maximize the efficiency of this 1500 mile inland waterway.

Canada Steamship Lines, a major developer and user of self-unloading vessels, believes it can significantly enhance the efficiency of commodity movements, particularly iron and coal, in India's coastal areas; the CSL technology allows tonnage normally handled in one working day to be handled in one hour. Interest shown by India has been extensive, which no doubt reflects the technology's direct application to the Indian situation.

It strikes me that an Indo-Canadian partnership in coastal shipping could be highly successful. I propose that we develop together an improved coastal system which could be transferred to third countries. Our horizon should be the entire world, and a solid partnership is an essential first step to pursuing the full spectrum of international opportunities.

Howe International has a most successful record of completing some of India's biggest bulk handling port operations. The Howe Indo-Canadian partnership was formed more than 20 years ago and is a clear, positive demonstration of what Canada and India can achieve together in the commercial shipping arena.

DGB Consultants, a member of the SNC Group, has made presentations on their vessel traffic management system which is currently being installed in Hong Kong,