

Genencor manufactures primary biotech products including proteases, cellulases, amylases, lipases, Snomax™ ice nucleator (through a separate company at the same address), and oxygenases. They have plants in Rochester, NY, Cedar Rapids, IA and Finland and import some unspecified supplies from Canadian manufacturers. R & D is performed in the listed plants and at a facility in South San Francisco, CA where they also do some contract R & D, scale-up and manufacturing.

Genencor manufactures a biotech product under a multi-year agreement with a Canadian agricultural biotech firm. They have numerous R & D, manufacturing and marketing alliances worldwide. They are interested in licensing technology to improve their enzyme business and are very open to R & D / scale-up / manufacturing contracts with Canadian companies.

Note: Genencor's questionnaire was completed by Ed Robinson, V.P., Business Development.

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**INTERGEN COMPANY**  
2 Manhattanville Road  
Purchase, NY 10577

Contact: Mr. Robert J. Beckman, C.E.O.  
914-694-1700

Intergen manufactures GI cytokines and reagents at plants in Cambridge, MA, Illinois and Toronto. In addition, they export primary biotech products to Canada and import products as raw materials from Canada. They also manufacture albumin and sera, exporting these secondary products to Canada. They provide separator and purification services at their Toronto facility and at facilities in the U.K., France, Benelux and Japan. They have some licensing and marketing agreements abroad and are interested in discussing additional possibilities with Canadian firms.

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**LESCARDEN INC .**  
790 Madison Avenue  
New York, NY 10021

Contact: Mr. Gerard A. Dupuis, President  
212-794-8990

Lescarden manufactures secondary biotech products including cartilage powder in Ontario. They import secondary products from Ontario into the U.S. They are interested in investigating additional Canadian manufacturing facilities.