

FUND MANAGEMENT STRUCTURE ...

INVESTMENT TARGETING ...

- ***Ability of the Current Management Team***

Human resource assessment is a difficult task, but investors want to see drive, integrity, and experience in the company's leaders. Financial commitment by the management is commonly used to gauge its level of dependence and commitment to the company.

DIVESTMENT STRATEGIES

Once a portfolio company has developed to the stage where more conventional sources of capital are available, the fund will divest its investment. The three main options are to list the company on the stock exchange, sell the company to another party, or sell through a leveraged buyout by the management.