

I.M.P AEROSPACE COMPONENTS LIMITED

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Keywords: 40 years experience, structural adhesive bonding for over 20 years. Repair/ Overhaul experience in Wings, Stabilizers, Elevators, Flaps, Rudders and Doors for Tracker (CP-140 & CP-121) and Nose Cowlings (CP-119).

History: Extensive R & O work during World War II (then Canadian Car Ltd.). From 1952-1992, the company (Enamel & Heating Products Ltd./Amherst Aerospace Inc. and I.M.P. Aerospace Components Ltd.) provided aircraft parts and components for world leading aircraft manufacturers. Purchased by I.M.P. Group Limited in October 1991.

Capability/Products: Aircraft parts and components including the following:
Sheet Metal Manufacture - Hydro, brake, stretch, forming.
Drop Hammer Forming
Bonding - Structural Adhesive
Tool Making
Machining - Conventional, CNC
Composites - Kevlar/nomex, fiberglass
Assembly - Flaps, Stabilizers, Tail Cones, Spoilers, Rudders, Elevators, Wings
Repair and Overhaul
Processing - Heat Treat, Anodize Cadmium Plating, Passivation, Alodine.

Experience:

Drop Hammer forming - very few facilities left in North America.
Structural Adhesive Bonding - over 20 years qualified by Boeing/MDCAN.
Phosphoric Acid Anodizing - first Canadian company qualified by Boeing.
Certified to AQAP-1 and Boeing D1-9000.

Current Market Activity: Marketing letters promoting the activities described on Appendix 1 have been sent to many of the leading aircraft manufacturers of North America. We are now also beginning to make inroads into the European market as described in our cover letter.

In recent months, we have also paid marketing visits to such companies as Bristol Aerospace Ltd. (Winnipeg), Boeing of Canada (Winnipeg), Lockheed Aeronautical Systems Ltd. (Atlanta, Georgia), Bombardier Inc./Canadair (Montreal), Boeing Commercial Airplanes (Seattle, Washington), Swearingen Engineering & Technology Ltd. (San Antonio, Texas), Pratt & Whitney Ltd. (Montreal) and Innotech Aviation (Montreal).

Rank Export Countries: U.S.A. only. Will be exporting to England and Italy starting 1994.

Market Strategy: In addition to the capabilities listed on Appendix 1 and herein, we are focusing on the new facility which we are in the process of building and the improved services the new plant will allow us to provide to our customers.

Plant Size: Current Plant - 120,000 square feet - 1 building.
New Plant (Jan. 93) - 108,000 square feet - 1 building.
Average Work Force: 250 - 300.
Gross Sales: \$10 - 15 Million
Export Sales: \$6 - 8 Million
Ratio Commercial/Defence Exports: 90:10
Qualifications: D19000, AQAP-1, DND, U.S. DOD.
Date: September 10, 1992