

**TRADE PLANNING AND WIN EXPORTS DIVISION (TPP)**

M. Waine McQuinn  
Director

996-3024

Development and management of the annual computerized trade planning system and the quarterly tracking system; produces annual and ad hoc activity reports, develops, assembles and integrates these and other modules of trade information into the World Information Network; manages the development and implementation of WIN Exports including installation, training and user support and database development and maintenance.

**EXPORT AND TRANSPORTATION SERVICES DIVISION (TPS)**

Graham Lochhead  
Director

996-2964

Responsible for: services to industry with respect to maritime and air transportation, trading houses, trade facilitation, electronic data interchange (EDI), franchising, leasing, and the distribution industries - forwarding, consolidation, customs brokerage, warehousing, port services, freight services, charters, surveys, courier and small parcel services.

Focal point for and coordination of transport policy matters, operations, aviation and vessel clearances, multilateral and bilateral shipping and air relations, road and rail transport, dangerous goods.

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