

POST : 436-DUBLIN

008-TRANSPORT SYS, EQUIP, COMP, SERV.
IRELAND

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

AEROSPACE

CANADIAN PARTICIPATION AT THE 1987 NATIONAL AIR SHOW
AT BALDONNELL MILITARY AIRFIELD.

IMPROVED PUBLICITY FOR CANADIAN AEROSPACE
PRODUCTS.

REPRESENT CANADIAN EMBASSY DUBLIN AT PARIS AIR SHOW 1987.

TO EXPOSE SENIOR IRISH OFFICIALS OF CANADIAN
AEROSPACE PRODUCTS.

SUPPORT AIRTECH IRELAND IN CANADIAN/IRISH JOINT VENTURE COMPANY
TO DEMONSTRATE ITS PRIMARY TRAINER TO THE IRISH ARMY AIR CORPS.

HAVE CANADIAN TRAINER SPECS REFLECTED
IN THE IRISH ARMY AIR CORPS REQUIREMENTS.

TO CONTINUE WITH MARKETING EFFORTS ON BEHALF OF CDN AEROSPACE
INDUSTRY AND REGULARLY CALL ON AER LINGUS, GUINNESS PEAT
AVIATION AND RYANAIR.

POSSIBLY 2 DASH 7 AND 2 DASH 8.

TO ASSESS INTEREST OF GUINNESS PEAT AVIATION IN
CAE SIMULATORS.

LEASING SIMULATORS ON A WORLDWIDE BASIS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ONGOING FOLLOW-UP WITH GPA, AER LINGUS AND
RYANAIR RE THEIR INTEREST IN DASH 7 & 8. LIAISON
WITH GPA & AER LINGUS RE POSSIBLE PURCHASE B737/
300 AS WELL AS ONE FOKKER 100 FLIGHT SIMULATORS
(AND OTHER AEROSPACE PRODUCTS).

GPA IS CLOSE TO DECISION TO PURCHASE 25 DASH 8
SUBJECT TO ACCEPTABLE FINANCIAL PACKAGE. GPA HAS
BOUGHT SECOND HAND CANADAIR CHALLENGER FOR
CHAIRMAN'S USE. GPA/FSI AND GPA/AER LINGUS
CONSORTIA SEEKING QUOTES FOR 2 CAE SIMULATORS.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----