REPT4D 90/04/05

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

010-MINE, METAL, MINERAL PROD & SRV
TURKEY

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ORGANIZATION OF A FABRICATED STEEL PRODUCTS SUPPLIER MISSION INCREASED FAMILIARITY OF TURKISH BUYERS WITH CDN STEEL

ASSIST SRVCE COS WHICH IS NECESSARY STEP/OPENING SECT.IN CDA SEE BELOW.

EQUIPMENT AND MACHINERY

BIDDING SUPPORT FOR CDN FIRM PURSUING UPGRADING-LEAD PLANT AWARD CONTRACT FOR PROJECT IMPLEMENTATION TO A CDN FIRM

PROMOTION OF CDN CAPABILITY IN ALUMINUM PLANT MODERNIZATION AWARD OF CONTRACT TO A CANADIAN FIRM

PROMOTION OF CDN CAPABILITY - MODERNIZATION OF COPPER PLANT CONTRACT AWARD TO CDN FIRM FOR ENGINEERING SERVICES AND PRO-

JECT IMPLEMENTATION/MANAGEMENT

MINE DEVELOPMENT SERVICES

COMPLETION OF TENDERING PROCESS BY CDN FIRM FOR MINE DEV'T
CONTRACT AWARD TO CDN FIRM FOR MINE DEVELOPMENT SERVICES

PROMOTION OF CDN CAPABILITY IN COPPER SURVEY PROJECT AWARD OF CONTRACT TO ONE CDN FIRM

PROMOTION OF CDN CAPABILITIES IN COAL MINE DEVELOPMENT INCREASE FAMILIARITY OF TURKISH COAL PRODUCING FIRMS WITH

PROMOTION OF CDN EXPERIENCE/TECH RE GEO/AERIAL MAPPING
SECURING OF CONTRACTS FOR CDN SUPPLIERS OF MAGNETIC MAPPING

CDN EXPERTISE

DEVICES

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -Promote Canadian capability in copper and gold survey projects

-Promote Canadian capability in copper and gold prospecting activity

QUARTER: 3 -Promote Cdn capability in gold and copper prospecting activity
-Promote Cdn coal washery plant technology/capability
-Update Cdn exporters on gold import regs in Tur

QUARTERLY RESULTS REPORTED:

-One Canadian company has been awarded a contract to explore for copper in six reserve areas owned by Black Sea Copper.

-A Canadian company has filed prospecting claim and is showing results.

-Cdn co progressed in gold exploration activity
-Cdn co has been registered w/Turkish Coal Board
(TKI) as a potential bidder for coal washery prj
-Potential gold importer visited Cdn suppliers
w/view to establishing direct buying connections