

* Notes of Canadian Trade *

G. S. FORSYTH, of The Thomas Stationery Co., Limited, has returned to Vancouver from a two months' visit to his parents in Toronto, much improved in health. Mr. Forsyth, while in Toronto, was present at the 50th wedding anniversary of his parents, which was attended by all the members of the family and many friends.

James Murdock, of Neepawa, Man., has sold out to Walter Gordon.

D. H. Smith & Co., of Truro, N.S., are applying for incorporation.

Frank H. Webb, of Leamington, Ont., has sold his business to John A. Barr.

Vaillancourt & Cie. have begun business in the city of Quebec as dealers in tobacco, cigars, and newspapers.

The **Whiting Paper Co.**'s Canadian representative, **Mr. Norton**, will be succeeded this season by **Mr. Dumont**.

R. J. Moore, of The *Fenelon Falls Gazette*, has opened a bookstore in connection with his publishing business.

J. E. Moir, well-known in the stationery trade, is a new traveller for **Brown Bros.** He will cover the central Ontario territory.

A. W. Stevenson has been made curator of the estate of The **Hood Co.** Montreal, art goods and subscription book publishers.

J. H. Woods, late of The Publishers' Syndicate, Toronto, has been appointed business manager of The *Toronto Evening News*.

W. S. Crone, formerly representing **H. A. Nelson & Sons**, in the Northwest, will cover that territory this season for **Warwick Bros. & Rutter**.

The **Thompson Stationery Co.**, of Vancouver, B.C., have made arrangements for the control of their Nelson branch by Messrs. **Morley & Lang**.

J. G. C. Wood, of Vancouver, B.C., has disposed of his business to **J. Wentworth Sarel**, and has joined The *British Columbia Book Co.*, of Vancouver.

A. O. Hurst, of **Warwick Bros. & Rutter**, is staying at Mount Clemens, Michigan, for the benefit of his health, which, his many friends will regret to learn, has not been very good of late.

Hall's bookstore, in Fredericton, N.B., is now lighted by acetylene, the new and modern light. It is a great improvement over the lamps with which the store was formerly illuminated, and was installed in time for the holiday trade.

A friendly contest between two members of the stationery trade took place for the vice-commodoreship of The *Toronto Canoe Club*, Messrs. **Walter Begg**, of The *Copp, Clark Co.*, and **Norman Brown**, of **Brown Bros.** Mr. Begg was successful.

H. Van Allen Switzer has resigned from **Nerlich & Co.**, to travel for The **Wilkes Westwood Co.**, and **Lewis Rose**, well known in the trade, has been appointed as his successor by **Nerlich & Co.**, to travel for them in northern and eastern Ontario.

Mr. J. L. Meikle, proprietor of the *Bazaar*, Port Arthur, intends devoting his whole attention to his wholesale business, and will therefore give up his retail branch. Unless the *Bazaar* is bought by someone its stock will be sold out. Mr. Meikle has been in the fancy goods and musical business in Port Arthur for over 20 years, and lately started a wholesale department, which has done well.

The sympathy of all is with **Mr. Harry Brown**, of **Brown Bros. Limited**, in the death of his eldest son, **Harry Reid Brown**, who died in Chicago, December 18, of appendicitis, after a brief illness. The remains were brought home for interment and the funeral took place from his father's residence in Toronto. The late Mr. Brown was a young man of great promise and much esteemed by all who knew him. He held a responsible business position in Chicago as local office manager of a large Cleveland firm and his future seemed bright.

IMPROVEMENT IN ST. JOHN.

E. G. Nelson and **J. E. Secord**, of the firm of **E. G. Nelson & Co.**, St. John, N.B., are now greeting their patrons in larger and greatly improved premises. They have taken in another of the stores in the building, which is owned by the **Secord** estate, and managed by **J. E. Secord**, and now have two stores connected with each other for the better display of goods in their retail departments.

E. G. Nelson & Co. have for years been recognized as leading book-sellers and stationers in St. John. The business was established in 1878, and Mr. Secord became a member of the firm eight years ago. The united energy of the two members greatly increased the business, and the present enlargement was a real and keenly felt necessity.

The two stores on the ground floor have been tastefully painted and decorated. A large part of the stock formerly kept upstairs is now displayed in the new store. It includes cases of new books, standard authors, poets, miscellaneous sets of standard works in presentation binding, and the Bible department. On tables in the centre are shown juvenile books and annuals, society stationery, etc. A department of this store is also devoted to photographers' supplies.

On the second floor is a handsome display of art calendars, games, and novel

ties, and annuals. The third floor is devoted to the firm's wholesale business.

With the changes, enlargement and improvements now completed, the firm have one of the best appointed establishments in their line in the Maritime Provinces.

A KINGSTON CRITICISM.

Editor "Bookseller and Stationer":—The trade here are puzzling their brains over one of your notes on Canadian trade re the desirable opening for a new stationery business in Kingston and where you got such reliable information.

There are now in this city three well stocked book and stationery establishments besides a photographic establishment, with books and stationery as side shows, also two hardware, two drug gists, two dry goods and two newsdealers dabbling in books and stationery.

The oldest bookseller and stationer in this city informs me that no one in his line of trade has retired with 50 cents in his pocket during the last 10 years.

Two of them went into the penitentiary as wardens, three of them into the police court as police magistrates, so you see that booksellers had at least some political influence with the powers that be in the old times. They, no doubt, could tell a good story to Sir John A.

If any stationer wishes to start business in Kingston, I know that two of the going concerns will sell at a liberal discount and I think the third will do the same.

The old bookseller also informs me that he is a candidate for the next police magistracy that becomes vacant in Kingston.

Yours truly,
VERITAS.

A HALIFAX ENLARGEMENT.

For 13 years **C. H. Ruggles & Co** have been proprietors of the Provincial Bookstore, Barrington street, Halifax, and have commanded a large patronage. **C. H. Ruggles** is the manager of the business and his efforts have aided very materially in building up the firm's large trade. They recently purchased the building wherein their store is situated, the property running as far south as **W. J. Power's** store, which is included in it. Since purchasing, **Ruggles & Co.** who found more space an absolute necessity, have added 10 feet to the width of their store, thus giving so much more room to show goods, and have made many improvements. Some of the work of refitting and improving has been delayed till the holiday trade is over. They have what is claimed to be one of the most up-to-date stocks in Halifax, and second to none in Nova Scotia. They keep all standard works, as well as new publications. They also show a splendid line of prayer and hymn books and an immense lot of papereries, including the latest English tad in stationery, with English, Irish and Scotch views thereon. They also show letterette and combination envelope and writing paper. A fine line of fancy calendars is shown and a large collection of Indian work.

TO LET

THE FINEST BOOK, STATIONERY AND Fancy Goods Store in Canada. The oldest stand in Kingston. Apply to **DEVEX BROS.**, Kingston. (12-1)