

Q. You knew that he was not a manufacturer?—A. Yes, I knew that.

Q. That he was merely a commission man?—A. Yes.

Q. From your practical experience, do you suppose that the commission agent pays the manufacturer the price at which he sells to the buyer?—A. I know that commission men can sell cheaper than the manufacturer does. I have paid the commission man, quite often, less for the same article.

Q. These were printed envelopes?—A. I am not speaking of envelopes more than other things, but of things in general.

Q. Will you please confine yourself to this particular question? To this particular transaction? Did you suppose that the Munroe Commission Company would pay to the manufacturer the whole price you offered him for those envelopes?—A. I had not anything to do with that.

Q. You did not think of that?—A. I knew that the manufacturer wanted to protect the man in the trade, and would have to charge a higher price to me than he would to John O'Gorman or the Munroe Commission Company.

Q. You really thought that?—A. I knew he would have to if he was doing business by the proper method.

Q. Your rule is that you will not deal with the manufacturer?—A. Not always, my experience has been that you cannot buy from the manufacturer as cheaply as you can from the jobber.

Q. And, therefore, you did not try?—A. We have tried often.

Q. Why did you not try on this occasion?—A. Because we had the prices from the manufacturer.

Q. Who are the firms that manufacture these articles most largely in Ontario?—A. The Rolland Paper Mills Co.—

Q. That company is in Quebec, I asked you what companies in Ontario?—A. Buntin Reid & Co. used to, but they are out of that business now, I think; L. P. Bouvier, who do not supply the paper, but only make the envelopes—

Q. Are they Ontario men, Toronto men?—A. Yes, then there is Barber & Ellis, and I would not be sure whether Brown Bros. make them.

Q. What was the ultimate result, what did you find Barber & Ellis were willing to furnish these envelopes for, as against the price you offered to the Munroe Commission Co.?—A. We found that Barber & Ellis had supplied those envelopes at a loss.

Q. We will leave the manufacturers to attend to the loss; you seem to be very anxious that they should lose on the transaction with these envelopes?—A. No, I am not, but these are the facts, and it is hard getting over the facts.

Q. At what price did the Barber & Ellis Co. intimate that they were prepared to sell those envelopes?—A. For No. 8, at \$1.25.

Q. And you told the Munroe Commission Company you would pay \$1.75 for the same envelopes?—A. Yes, sir.

Q. That is 40 per cent advance. At what prices did they offer to supply the other sizes?—A. No. 9 at \$1.90.

Q. And you said you would pay the Munroe Commission Co. how much?—A. \$2.75.

Q. That is about 50 per cent advance, is it not? What is the next?—A. No. 10 at \$2.15.

Q. Barber & Ellis were willing to supply at \$2.15 what you offered Munroe \$3 for. What is the next?—A. No. 11 at \$2.65.

Q. Read the other figures, please, on the same line?—A. \$3.50.

Q. They would supply at \$2.65 what you offered the Munroe Commission Co. at \$3.50. Now, the next?—A. \$3.75, No. 12, \$2.90.

Q. That is for \$2.90 they would supply the article that you offered the Munroe Commission Co. \$3.75 for.