

REPORT ON OPPORTUNITIES FOR CANADA IN INDIA'S ELECTRONICS, COMMUNICATIONS AND TELECOMMUNICATIONS SECTORS

FOREWORD

Canada is a pioneer in telecommunications and Canadian ingenuity has been put to the service of a large part of the world. Telecommunications and Electronics have now been identified by India as key sectors in overall developmental strategies. *The Commercial Section of the Canadian High Commission, New Delhi has been closely monitoring India's plans in Electronics, Communications and Telecommunications Sectors. In their endeavour to assist Canadian companies in exploiting this potential a sectoral study was commissioned for providing closely integrated and focussed services to Canada's business community.*

This report will acquaint Canadian companies with the Indian Electronics and Telecommunications scenario. It is also designed to provide an insight into potential business areas. We hope that this report shall act as a catalyst for Canadian companies' involvement in India's endeavour to enter the 'information age' with a state-of-the-art telecommunications network.

The report has been prepared for the Commercial Section of the Canadian High Commission, New Delhi by:

Datamation Consulting Inc.

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