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## 9. S.R. Telecom Inc

Mr J Zavitz Vice President

The group was introduced to the range of rural telephone equipment manufactured and exported by this company. It applicability in rural areas similar to those existing in S.A. was demonstrated.

## 10. Canadair Senior Management

The purpose of the visit was to display to the group an example of Canada's manufacturing capability in the aerospace industry. The group viewed the assembly of the Canadair Challenger and received a presentation on the new Canadair Regional Jet passenger aircraft.

## 11. Telesat Canada

Ms Yvonne van der Ven Intl Marketing Executive

The group was informed of Telesat's capabilities in the provision of turnkey projects designed to improve communication services through the use of satellites. In the South African context it was pointed out that the use of satellite communications could greatly assist in the provision of educational facilities to rural populations and reduce the need for teacher training. Because of the high cost however the impression gained was that a satellite system would only be viable if shared among all the countries of Southern Africa on a regional basis. If such cooperation could be achieved Telesat Canada would be an ideal organisation to co-ordinate the various aspects of the project.

## 12. Gandalf Data Ltd

Hassan Abdelghany
Sales Manager
Middle East and Africa

The group visited this manufacturer of sophisticated communications equipment where it viewed the manufacturing process and was introduced to the capability of the equipment. It was noted that Gandalf had previously exported to South Africa and would again be interested in the market once the situation has normalised.