

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: MIDDLE EAST

Mission: 348 KUWAIT

Market: 311 KUWAIT

Sector: 004 DEFENCE PROGRAMS, PRODUCTS, SERV

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import)	\$ 5000.00M	\$ 5000.00M	\$ 4800.00M	\$ 4500.00M
Canadian Exports	\$ 0.00M	\$ 0.00M	\$ 0.00M	\$ 0.00M
Canadian Share of Import Market	0.00%	0.00%	0.00%	0.00%

Major Competing Countries

Market Share

i) 112 FRANCE	000 %
ii) 265 JAPAN	000 %
iii) 051 UNITED KINGDOM	000 %
iv) 128 GERMANY WEST	000 %
v) 577 UNITED STATES OF AMERICA	000 %
vi) 620 EUROPE	000 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 30-60 \$M

Current status of Canadian exports: Small but expanding

Products/services for which there are
good market prospects

Current Total Imports

	In Canadian \$
i) INDUSTRIAL SECURITY	\$ 0.00 M
ii) PERSONAL SECURITY	\$ 0.00 M
iii) COMMUNICATIONS	\$ 0.00 M
iv) FIREFITING EQUIPMENT	\$ 0.00 M
v) EMERGENCY RESPONSE EQUIP	\$ 0.00 M
vi) AIRCRAFT AND SPARES	\$ 0.00 M
vii) SPECIALITY FIELD EQUIP	\$ 0.00 M
viii) PERSONAL PROTECTION DEVICES	\$ 0.00 M
ix) BOMB DISPOSAL EQUIP	\$ 0.00 M
x) RADAR EQUIPMENT	\$ 0.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

- i) Project Name: VARIOUS ESPECIALLY
Approximate Value: \$ 500 M
Financing Source: 012 DOM
For further info. please contact:
EMBASSY