

Market Composition

The 1981 total U.S. sales volume for cardiac diagnostic equipment and products was estimated in the neighbourhood of \$650 million. The sales volume of the five products of interest in 1979 were:

	<u>Units</u>	<u>Dollars</u> (000)
(1) Electrocardiographs:		
single-channel	4,200	\$ 6,800
three-channel	3,900	<u>25,900</u>
		32,700
(2) Echocardiographs:		
M-mode	400	7,000
2-dimensional	240	<u>13,000</u>
		20,000
(3) Phonocardiographs	*	*
(4) Stress testing equipment	600	5,800
(5) Programmable diagnostic computers	40	<u>14,300</u>
		\$72,800

* Figures for this item are included in other items as "options".