

Our friend Strictly Business makes a remarkably enticing offer in his column.

The editor has almost to stand AN ART guard over the package because TOPIC everybody who gets a glimpse at the contents of the Portfolio wants a copy. It is a matter of regret that this fine premium can only be sent to Canadian subscribers because of the duty. Every new Canadian subscriber can have a copy free on conditions named, and every one in arrears can get one as well while the supply lasts, but you cannot do better than read Strictly Business for full particulars.

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The Experimental Union wants to get the results of tests with the THE LANGDON Langdon new swarming DEVICE. vice, will all who have tested it kindly communicate at once with the editor of THE CANADIAN BEE JOURNAL. Your name will be added to the report which will be printed by the Ontario Government shortly.

We should in the same way like to hear results from the Pratt Self-Hiver.

THE TWENTY-FOURTH ANNUAL MEETING OF THE NORTH AMERICAN BEE-KEEPERS' ASSOCIATION.

(Continued from November Number, page 90.)

time and, if of a generous disposition, often loses more than he can afford to. while on the other hand, human nature inclines the shipper to think that he is treated unfairly by the other party. An unpleasant feeling is created between parties who should be friends, and often, would be the best of friends if they knew each other intimately.

Since a safe arrival is one of the preliminaries necessary for the success in our pursuit and of no minor importance than grading, please allow me this introduction.

The sale of all goods is promoted by their inviting appearance. Special care must be taken in the preparation for market of comb-honey because—a fancy article. All should be put up in neat glass cases with at least one glass front. Cases should contain no more than 20 to 25 pounds net, while smaller cases are often preferable.

Each one should be filled not only with combs of the same color but also of the same quality and the front row of each case should always be a fair sample of its contents. The sections must stand solid in their cases so that their extension are a fair protection for the combs they contain.

I speak from my standpoint as a dealer in the Cincinnati market where glassed cases are most popular. I am not prejudiced to the packing of comb honey in neat paper cartons, which has nothing against it in neatness of appearance and safety in transit.

When small shipments are made, it is well that the shipping cases are crated i. e. that a number of cases be put in crates of such shape as will not be apt to tumble over and which are not too heavy for one man to handle. The fronts of cases should always be exposed to view and the crates marked "comb-honey"—"handle with care" in plain letters.

When shipments of car loads are made, care should be taken in placing each case solid in the car. No vacant spaces should be permitted inside of the cars so as to prevent the sliding of cases to and fro in transit. All cases should be placed so that their combs stand lengthways with the cars. We can haul comb-honey safely on a rough transfer wagon over roughly boulder streets while the dropping of a case on a table from a height of six inches only, is apt to break every comb.

Shipments of extracted honey requires the same care in proportion as those of comb-honey. Since perhaps, 75 per cent or more of all extracted honey produced, is sold to manufacturers, good, stout vessels are most essential for shipments, Barrels and half barrels are most desirable for our trade, but 60 pound tin cans, two cans in a crate, are very acceptable. In fact any vessel will answer the purpose which is clean and safe in transit. No barrels require waxing or paraffining but all must be made tight when dry, then cleaned out and filled with honey. Especially is this the case with second-hand barrels. They must be made perfectly tight by having their hoops driven when dry, in order to prevent disappointment.

We had several times a most unpleasant correspondence with parties who had soaked their barrels in water in order to make them tight and who did not know that honey would absorb every drop of moisture from the staves gradually but surely, and the barrels become more leaky every day as the absorption of moisture would progress. By the time they had arrived at Cincinnati, the barrels were only partly full and some were empty entirely