(28) 1164

FARM AND DAIRY

November 7, 1912.

LET US SHOW YOU HOW EASILY YOU AND YOUR NEIGHBORS CAN HAVE A TELEPHONE SYSTEM OF YOUR

We Will Explain

All About Rural

You And Just Your

Own Friends Can Build

Building our own line keeps down we give you, you do not need to em-ploy expert inemen. The book explains the last word in line construction and contains, in this one chapter alone, thirty-seven diagrams and illustrations, showing how to make every kind of connection necessary, how to route each how to gave the poles, how to gave how to gave thing the wirse-in fact, how to handle every detail as well as an expert illneman can. On request, we will also, tell you

every detail as well as an expert inteman can. On request, we will also tell you of your provincial regulations, what your government requires and what it will do to help you.

The Cost To Operate

Your Own Line is Low YOU can readily understand that when you and your friends have the

You can readily understand that when you and your for dish have the entire management in your own hands, you can regulate the cost of running the line. In the book we explain just exactly what is necessary and you can take your penel and figure out how little it will cost you to have a telephone on the wall in your own house.

Winnipeg

your own house

236

Toronto

Every Foot Of Line

OU-you and your neighbors-would have a telephone system for your own community, if you only realized how easily you yourselves could construct it and get it going. If you knew, in detail, how you and the people around you could form, own and control a local, self-maintaining company. for your own use and convenience, you would have such a system. There would be a telephone system in your community to-day if you knew how easily you and your neighbors could build every foot of the line and install every instrument yourselves-and especially if you realized that you do not need very much capital to do it

either. Now, there is no reason why you should not know all these facts; for we stand ready to give you, for the mere asking, every bit of this information, provided only that you are sufficiently interested in the subject to write and ask us for it.



OW to Build Rural Telephone Lines," is an illustrated, cloth bound book of one hundred pages, full of a carefully indexed mass of information on rural telephones. This book tells everything ; with it before you, you can organize your own company and construct your own line. It tells you absolutely everything you need to know, step by step, as you go along. There is no other book in existence that deals so thoroughly with every vital essential fact. Remember, this book has cost a lot of money and careful study to prepare. We really ought to charge for it. However, we send it free on request—but ONLY on re-To get it you have to send us the coupon and thus signify quest. that you are really interested. The book is too valuable to distribute haphazard.

Send Us The Coupon HOW TO BUILD RURAL Now EPHONE LINES The Northern Electric and Manufacturing Company Gentlemen Gentlemen: Please send me FREE, one c of your 100 page, bound and il ed book on "How to Build Run phone Lines." 236 160 nd ill ral Tel Name Post Office

Province



The Northern Electric is the instrument on the wall of nine out of every ten telephone users in Canada.



Let Us Explain To You How To Interest Your **Neighbors**

THE first step in getting started, is to enthuse your neighbors and get time reads "your meighbors and get time reads" your finger ends that will center lines, "your finger ends that will enable your fined, to enthuse them with the dead of a self-maintaining, community around you anaious to help. All it needs to propress the main started, is for some one progressive man to start the ball of lace at your command, you can start lace at your command, you can start place at your command, you can get verything organized in short order.

There Will Be A Telephone System In Your Locality - Get Posted

SonNER or later someone is gring to community, just as system in you started every day in farming centre throughout the Dominion. When this subject comes up, you will want time for particulars before you. The book tells you particulars before you are interested. You to past you different to you free to you care to sign the coupon and and it to us now? it to us now?

Calgary



AND MANUFACTURING CO. LIMITED Manufacturer and supplier of all apparatus and equipment used in the construction, operation and maintenance of Telephone, Fire Address our nearest house Alarm and Electric Railway Plants. Vancouver

Regina

Montreal