

- (k) To advise and help its members in all things relating to the hotel business;
- (l) To assist in increasing the transient business in hotels throughout the Province;
- (m) To do all such other things as are incidental or conducive to the attainment of the above objects.

For well-nigh two decades, the standard hotels of this Province have been conducting their business under very great disabilities and almost prohibitive handicaps. It is common knowledge that operating hotels on a self sustaining basis under present conditions, is with very rare exceptions, well-nigh impossible, and the hotel men feel that having regard to the present day requirements of the general public regarding the quality of meals served, the lodging and service expected of hotel operators, some consideration is not only regarded as just, but absolutely essential, if the hotels of the Province are to continue. The hotel business is very far advanced from what it was even a few years ago and to-day takes one of the foremost places as an industry serving the community.

It is our aim and desire to create in every standard hotel of the Province, what, for convenience sake, we call "atmosphere," by which we mean, conditions, which will make the guests feel thankful they came, sorry to leave, and anxious to return.

Owners and proprietors of standard hotels throughout this Province have, in the past few years, spent enormous sums of money with a view of increasing the transient trade throughout the Province with the result that each year sees an increasing number of tourists from other countries, principally from the United States, only to find that a large percentage of the sale of meals and sleeping accommodation, resulting therefrom, goes to proprietors of rooming houses, boarding houses, etc., who are not competing on fair terms with the owners and proprietors of standard hotels.

No branch of industry more adequately appreciates the value of tourist trade than the hotels, but this industry has not received the legislative assistance and co-operation which, we venture to suggest, it deserves. From point of view of capital investment, the hotel industry is easily the fourth, if not the third, largest in the whole Dominion. We have long realized and constantly emphasized that the best advertisement a community or country can possibly have, is a satisfied guest, satisfied with the cleanliness, sanitary arrangements, adequate means for supplying the guests needs, and the service which each guest enjoys, or should enjoy.

We respectfully submit that the selling or offering for sale of sleeping or other hotel accommodation, at farm houses, tourist accommodation houses, seasonal automobile or tourist camps, cabins, highway roadhouses, and all other places which are principally used as the residence, abode or home of their occupant and which provide taxes in small amounts in contrast with hotels and other business or commercial properties, which are so heavily taxed, and which because they are operated as a rule, by the housewife or other occupant of the premises and her or their relatives, afford but little opportunity to increase wages or spread employment which is so much needed during this emergency, constitutes a grave and serious menace to the financial stability of bona fide hotels, and because of which fact such practices are hereby declared to be unfair competition; the selling or offering for sale of sleeping or other hotel accommodation, in competition with hotels, by charitable, education, benevolent or other institutions, which enjoy or receive tax exemption on their properties, in whole or in part, is hereby declared to be unfair competition. Therefore, in order to meet such conditions, all of the aforesaid places should discontinue and cease such operation until such time as they secure a licence or certificate of convenience and necessity, from the Government. Such licence or certificate may be procured after public notice