

REPORT 4
88/03/16

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 347-RIYADH

004-DEFENCE PROGRAMS, PRODUCTS, SERV
SAUDI ARABIA

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PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

REQUEST TDE TO PROVIDE INFO ON CAN EW CAPABILITIES IN ORDER TO
LAUNCH MAJOR PROMOTION AT RSAF.

ESTABLISH CAN IMAGE IN FOREFRONT OF RSAF
PLANNING FOR FUTURE MAJOR PURCHASES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 FOLLOW UP ON CONTACTS REGARDING SALE OF LIGHT
ARMoured VEHICLE.

REPORT SENT TO GM CANADA AND EXTOTT.

QUARTER: 3 -----

QUARTER: 4 -----