26/01/88

## DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region

Region: LATIN AMERICA-CARIBBEAN

## Mission: 658 BRIDGETOWN

Market: 525 BARBADOS

Sector: 001 AGRI & FOOD PRODUCTS & SERVICE

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Subsector: 999 ALL SUB-SECTORS

Statistical Data On Next	Year Current Year	💠 1 Year Ago	2 Years Ago
Sector/sub-sector (Proj	ected) (Estimated)	t in the second se	
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Mkt Size(import)	\$ 122. 00M	\$ 120. 00M	\$ 125. 00M	\$	102. 40M
Canadian Exports	\$ 14.60M	\$ 13. 20M	\$ 12. 50M	· · · • •	10.80M
Canadian Share	12.00%	11.00%	10.00%		11.00%
of Import Market					

Major Competing Countries

i) 577 UNITED STATES OF AMERICA ii) 051 UNITED KINGDOM

export potenti-1 Cumulative 3 year export potential for CDN products 30-60 \$M in this Sector/Subsector:

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Current status of Canadian exports: Mature with little growth

Market Share

030 %

010 %

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Products/services for which there are			Current Total Imports
good market prospects			In Canadian \$
i) MEAT & MEAT-BY PRODUCTS			\$ 20.00 M
		11 N N	\$ 66.50 M
iii) HORTICULTURE	,		\$ 9.50 M
iv) BREEDING STOCK			\$ 2.25 M
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The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

- there are import restrictions which can present significant problems - the degree of import duty protection of local industry tends to be moderate

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

non competitive pricing

- high tariffs

- non-tariff protectionist measures which are difficult to overcome
- other factor(s) described by the Trade Office as follows: HIGH DEGREE OF PROTECTION (TARIFFS & LICENSING) FOR REGIONAL PRODUCERS AND MANUFACTURERS (CARICOM)