

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 2ND QUARTER OF 1986 (Q&2)

Summary for SUB-REGION: PACIFIC SOUTH

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	18.8	0.0	33.1	0.0	13.53	4733 (Enquires)
from Territory	10.3	0.0	24.3	0.0	8.96	4270 (Enquires)
B. Export Promotion Projects and Events	3.9	0.0	4.7	0.0	2.27	247 (Projects/Events)
C. Other Trade Development Activities	10.6	0.0	8.0	0.0	4.98	
D. Promotional Projects	9.9	0.0	9.5	0.0	5.15	112 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada	1.3	0.0	0.4	0.0	0.46	61 (Enquiries)
from Territory	1.1	0.0	0.6	0.0	0.45	100 (Enquiries)
F. Service to Government						
External Affairs	12.6	0.0	3.2	0.0	4.33	381 (Reports)
OGDs, Provinces, ETC	6.8	0.0	4.4	0.0	3.01	426 (Contacts)
G. Administration						
Program Management	8.5	0.0	3.0	0.0	3.12	
Leave, Professional Dev.	9.8	0.0	5.9	0.0	4.21	
Total TID Program	93.6	0.0	97.1	0.0	50.47	
H. Other Programs	6.5	0.0	2.8	0.0	2.53	

Trade Officers: 53

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS