

That it seldom pays a business man to run for office.

That friends forget you when you fail; therefore, never fail.

That a rich dress doesn't indicate riches nor insure good credit.

That a cash business is the only safe business.

That it is always much easier to collect at the time of sale than afterwards.

That it would, as a rule, pay better to take seventy-five cents on the dollar on goods being sold, than to give credit.

That the way to keep your credit good is to use it little.

That it is well to make but few promises, and to keep those made.

That it is easier to spoil a good reputation than to secure one.

That idlers in your store whether men or women are alike injurious to your trade and reputation.

That as a very large proportion of your customers are apt to be ladies, it is well to so conduct your business that you will retain and increase their patronage.

That it never pays to give a child anything but what they ask for.

That it is well to pass a kind word with a poor customer even though you may not be waiting on them.

That your clerk or apprentice can appreciate a deserved compliment occasionally.

That drug journals furnish your post graduate course, and that the subscription price is a cheap lecture fee.

That the writer of this wishes you to profit by what you have just read.

### National Wholesale Druggists' Association.

The annual meeting of this Association was held in New York city, Oct. 1st to 6th. The number of delegates present together with their wives and daughters was about five hundred.

The following officers for the ensuing year were elected: Thomas F. Main, New York, president; vice-presidents, Theo. F. Meyers, St. Louis; W. J. Walker, Albany; D. D. Phillips, Fred. L. Carter, Boston; J. D. Price, Columbus; secretary, A. B. Merriam, (re-elected); treasurer, S. M. Strong (re-elected); Board of Control, C. E. Weller, Omaha, chairman; M. C. Peter, Louisville; F. A. Faxon, Kansas City; E. Waldo Cutter, Boston; B. F. Fairchild, New York.

The Canadian delegates present were the following: Henry Miles (of the firm of Lyman Sons & Co.), Montreal; Charles Lyman (of the firm of Lyman, Knox & Co.), Montreal; A. B. Evans (Evans & Sons, Limited), Montreal; Geo. T. Fulford, Brockville; Frank Simson (Simson Bros. & Co.), Halifax, N. S.; H. Barker (T. B. Barker & Sons), St. John, N. B.

The next meeting of the N. W. D. A. will be held at Denver, September, 1895.

Mineral waters tend to desiccate the mucous membrane of the intestinal canal; especially is this so with magnesium salts.

## Drug Clerk's Column.

### Movements of Graduates.

The Junior term at the Ontario College of Pharmacy commenced on Sept. 13th with 104 students' names on the roll. Judging from the way the boys are pitching into work they evidently mean business. The dean granted them a half-holiday on Friday, the fifth inst.—it being Convocation Day of the University of Toronto. The class attended the exercises at Massey Music Hall in a body.

Rob. W. McClung, Phm.B., Class of '94, O.C.P., is now located at Pilo Mound, Man., and is in business on his own account. The firm name is R. W. McClung & Co.

W. D. Simmons, Class of '93, O.C.P., is in business in Beatrice, Nebraska, with very rosy prospects in view. The firm's shingle reads Simmons & Farlow.

Harvey Brillinger, Phm.B., Class of '94, O.C.P., is dispensing in Cortland, N.Y., and R. P. Leslie, Phm.B., of the same class went to New York City on the 2nd inst. to accept a position in a New York pharmacy.

W. T. Liddell, O.C.P., Class 1893, was in Toronto a few days ago enjoying his holidays. He has an excellent position in a prominent establishment in Chicago.

### Drug Clerks' Register.

The following drug clerks registered this month:

NAME.	EMPLOYER.	LOCATION.
H. O. Robertson,	J. A. Zimmerman,	Hamilton, Ont.
J. D. Henth,	F. Smith,	St. Stephen, N.B.
E. A. Rawlings,	W. H. Bartram,	Forest, Ont.
J. M. Gibson,	J. A. Zimmerman,	Hamilton, Ont.
H. Shoemaker,	J. E. Neville,	Berlin, Ont.

### An Incomplete Prescription.

Editor CANADIAN DRUGGIST:

DEAR SIR,—I received the accompanying prescription a few days ago, of which I enclose you a copy, and would beg to ask your opinion of the same, and what you would do under the circumstances. The medicine was wanted at the time, and it was impossible to see the doctor who wrote it as he lived in another place. If I might be allowed to express an opinion about it, I should judge that he meant "ferri et ammon. cit.," and of the proper dose, and, of course, in solution. Kindly reply through the CANADIAN DRUGGIST:

R Ferri et ammon. acetatis.....ʒ viij.

Sig.: Two teaspoonfuls three times a day.

Yours truly,

"DRUGGIST, C. B."

ANSWER.—A mere reading of the prescription should make it clear to the pharmacist's mind what the intention of the prescriber was in this case, at least there should be no hesitation as to what should be dispensed after a second glance at the quantity of the mixture prescribed and the quantity to be taken for a dose. The prescriber has simply omitted the word "Liquor" in the title of the preparation

wanted, which is *Liquor Ferri et Ammonii Acetatis* of the U. S. P.—a mild chalybeate solution of pleasant taste, commonly known as "Basham's Mixture," (see Manual of Pharmacy and Pharmaceutical Chemistry, page 120).

The opinion held by you would scarcely obtain, even though there were no such preparation as the above, his reason for selecting citrate of iron and ammonium when another quite similar salt of iron, namely: tartrate of iron and ammonium is frequently prescribed, is scarcely apparent.

However, in this case there is no occasion for speculation, as the prescription very plainly affords a clue as to just what was desired.

The formula for preparing eight fluid ounces (the quantity designated in the prescription) of *Liquor Ferri et Ammonii Acetatis*, according to the U.S. Pharmacopœia of 1894 is submitted, with approximate Imperial equivalents substituted for the Metrical quantities indicated in the above mentioned work.

Take of

Solution ammonium acetate.	2 fl. drachms.
Diluted acetic acid	.....13 fl. drachms.
Tincture ferric chloride	....75 minims.
Aromatic elixir	.....6½ fl. drachms.
Glycerin	..... 1 fl. ounce.
Distilled water, enough to complete	8 fl. ozs.

Mix in the order mentioned.

The solution of ammonium acetate must not be alkaline, else there is a possibility of an unsightly mixture resulting, owing to the formation of ferric oxide. The preparation should be freshly made when wanted. Dose—Two to eight fluid drachms.

### Montreal Notes.

The usual number continue to present themselves at the preliminary examinations for the study of pharmacy. At the recent examinations there were between thirty and forty. Of course the majority of them never expect to get through, at least one would suppose so judging by the result.

It is frequently remarked that the grocers have got the run for many articles which were at one time only sold by druggists. For instance, patent foods, pain-killer, nursing bottles, certain lines of cheap soaps, soothing syrups, and a few other patents. In conversation with a grocer, he told me it was entirely owing to the fact that nearly ever family has a monthly pass-book at the corner grocer's, and it is very convenient to run in there and get their things and have them charged.

The only stores open in the West End last Sunday evening were the drug stores, and these, with the exception of one or two, had only subdued lights burning on the dispensing counter. It might be added that when the writer passed there was not a purchaser to be seen. Per contra, in the East End, the drug stores were wide open, as were also soloons, cigars and fancy stores, etc.