



## The Buying arguments

- for the grocer should be
- 1st Are the goods reliable?
  - 2nd Are they well packed, neatly labelled and convenient for selling?
  - 3rd Will they bring repeat orders?
  - 4th Do they show a profit?

**"Cow Brand" Baking Soda**  
answers all these requirements  
fully—Buy it.

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Manufacturers  
MONTREAL.

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## Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and  
Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

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Hamilton Pottery HAMILTON, ONT.

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By JOHN H. BLAKE

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to-day—it tells all there is to  
tell about Tea.

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WHERE TO BUY TEAS.  
BULK & PACKAGE TEAS.  
HOW TO ESTABLISH A TEA TRADE.  
TEA BLENDING, ETC., ETC.

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OS



DUDELLA CEYLON, 1's  
AND 1/2's PKGS.

.....	\$0 18 1/2	\$0 25
.....	0 19	0 25
.....	0 21	0 30
.....	0 28	0 40
.....	0 30	0 40
.....	0 35	0 50
.....	0 40	0 60

" BRAND

Wholesale. Retail	
.....	\$0 35 \$0 50
.....	0 28 0 40
.....	0 19 0 25
.....	0 30 0 35
.....	0 19 0 25

U, Montreal.

.....	boxes.....\$.....
.....	lb. boxes.....
.....	1/2-lb. boxes.....
.....	10 lb " at.....

1 Japan, 70 lbs.,

lb. " .....

80-lb. boxes.....

30-lb. " .....

30-lb. " .....

lb. " .....

lb. " .....

lb. per case, lead

(25 1's and 70 1/2's) .....

ck tea in lead packets

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