

QUESTIONS FOR DISCUSSION

- (1) Are college relations and methods of recruiting satisfactory?
How can they be improved?
- (2) What is the proper basis for estimate of future demands for college graduate employees?
- (3) Would it be desirable to hold conferences locally within the territory of the Associated Company along lines similar to that of the one held in New York during the past summer?
- (4) Discussion of induction, training, assignment and follow-up of college graduate employees along lines indicated in letter dated September 27th, which is appended hereto.
- (5) General discussion of methods relating to selection, training placement and promotion of employees.