



- **The Federal Economic Development Initiative in Northern Ontario (FedNor)** promotes economic growth, diversification and job creation throughout Northern Ontario. FedNor does this:

- by providing communities and small- to medium-sized enterprises with the tools they need to manage economic development locally;
- through the use of partnerships and financial leverage to maximize the effectiveness of scarce federal resources;
- by improving local access to investment capital, skills training, technological know-how, export markets and the information highway; and
- through the encouragement of self-sustaining, mutually beneficial individual, community and business partnerships and networking within the region and elsewhere.

- **The Atlantic Canada Opportunities Agency (ACOA)** enhances economic development in Newfoundland and Labrador, Prince Edward Island, Nova Scotia and New Brunswick. ACOA's primary objective is to deliver the Federal Government's national jobs and growth agenda in Atlantic Canada by concentrating on the needs of the region's small- and medium-sized businesses in such areas as entrepreneurship development, trade and export development, innovation and technology enhancement. ACOA provides repayable financial support for projects in sectors that include manufacturing and processing, business services, commercial R & D activities, tourism and aquaculture. ACOA also provides advice and support in various areas throughout the life cycle of the project including marketing, improved management practices and quality assurance.

...and beyond as exporters that...