

- *ANVAR*  
ANVAR has two offices in other countries, one being Bonn, West Germany and the other in Washington, D.C. It helps French companies to mount international operations and will assist them in promoting new products and processes abroad. It also helps them to establish links with foreign firms in the same field.
- *CPE*  
The Centre for Evaluation and Prospective Development is a network that collects scientific, technological, industrial, economic and social data world wide, but especially from the United States, Japan, the Scandinavian countries and Germany, and makes them available through publications.
- *ORSTOM (Institut Francais de Recherche Scientifique pour le Developpement Scientifique en Co-operation)*  
This agency is a public scientific and technological research establishment (EPST). It makes available the national potential in science and technology and provides support mainly, but not exclusively for the francophone countries overseas.
- *Bilateral Agreement*  
Under the bilateral Science and Technology Cooperation Agreement with Canada, some thirty scientists from each country have the opportunity to work in foreign laboratories every year.

### CONDITIONS OF ACCESS

Since French firms are usually given preferential treatment, a corporate presence in France or a strategic alliance with a French firm would facilitate access to French technology.

### TECHNOLOGICAL OPPORTUNITIES FOR CANADIANS

Canadian opportunities lie largely in areas that complement French strengths. Those include ocean industries, wood products, urban transportation, environmental equipment, telecommunications, electronic components, food processing and advanced manufacturing technologies.

### CONTACT POINT

**Counsellor (Science and Technology)**  
**Canadian Embass**  
**35 avenue Montaigne**  
**75008 Paris 8th**  
**FranceTel: 33 (1) 4723-0101**  
**Fax: 33 (1) 4723-5628**  
**Telex: (42) 280806 (CANAD A 280806F)**