

## IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to France is not simple, it often demands that you visit France at least once a year, learn about the market, and meet with potential importers, end-users, distributors, agents, and government trade officials. Exporters must develop a network of contacts on the French side and establish close working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check all relevant details with their commercial contacts and to adhere strictly to the specifications set by France importers and authorities.

Andre Ledun S.A.  
13, Quai de la Vicomté  
76400, Fecamp  
France  
Tel: 35 29 22 86  
Fax: 35 29 95 73  
Contact: Monsieur François Ledun  
Product: seafood

Armoric S.A.  
B.P. 37  
29140, Rosporden  
France  
Tel: 98 64 72 72  
Fax: 98 59 93 30  
Contact: Monsieur Pierre Bouloc  
Product: seafood

Barogel SA  
17, rue de la République  
B.P. 2502  
13002, Marseille  
France  
Tel: 91 91 92 60  
Fax: 91 91 05 09  
Contact: Monsieur Christian Barone  
Product: seafood

BMR Saumon Fume  
Rue Jean Chazy  
Zone Portuaire Nord Est  
69400, Villefranche sur Saone  
France  
Tel: 74 62 37 61  
Fax: 74 62 35 15  
Contact: Monsieur Vincent Keller  
Product: seafood

Canal S  
Avenue de Champagne  
Condette  
62360, Pont de Brisques  
France  
Tel: 21 83 48 58  
Fax: 21 83 57 10  
Contact: Monsieur Joseph Barbe  
Product: seafood

Comigro-Geneco S.A.  
29, rue Tronchet Esc. B  
75008, Paris  
France  
Tel: (1) 42 65 43 26  
Fax: (1) 47 42 87 63  
Contact: Monsieur Jean-Max Martel  
Product: seafood

Compagnie d'Importation Boulonnaise  
56, rue Ferdinand Buisson  
62200, Boulogne sur Mer  
France  
Tel: 21 92 07 35  
Fax: 21 31 13 95  
Contact: Monsieur Michel Bruchet  
Product: seafood

Compagnie Française des Surgeles  
S.A.  
Parc d'Activité de Limonest  
52 Allée des Cèdres  
69760, Limonest  
France  
Tel: 78 47 57 57  
Fax: 78 47 47 43  
Contact: Monsieur Norbert Coll  
Product: seafood

Corimplex - Socopa  
40-42, Boulevard Jean Jaurès  
BP 204  
92112, Clichy Cedex  
France  
Tel: (1) 47 37 42 02  
Fax: (1) 47 37 28 11  
Contact: Monsieur Jacques  
Personnier  
Product: seafood

Cuisimer S.A.  
Zone Industrielle de Blactot  
B.P. 530  
50500, Carentan  
France  
Tel: 33 42 73 00  
Fax: 33 42 29 81  
Contact: Monsieur Hervé Lasseigne  
Product: seafood

D.L. Seafoods  
1 rue Karl Marx  
78500, Sartrouville  
France  
Tel: (1) 39 13 89 90  
Fax: (1) 39 13 83 97  
Contact: Monsieur Didier Lhoste  
Product: seafood

Damien de Jong S.A.  
80, rue de la Plaine des Bouchers  
B.P. 195  
67022, Strasbourg Cedex  
France  
Tel: 88 79 34 34  
Fax: 88 39 21 70  
Contact: Monsieur Bertrand De Jong  
Product: seafood