REPT4D 90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 89 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :406-LISBON

005-ADVANCED TECH. PROD. & SERV

100011-0001 10

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

MARKETING CALLS ON POTENTIAL BUYERS OPEN SALES OPPORTUNITIES

OUTGOING MISSION ON CATV INCREASED LOCAL AWARENESS ON CDN CAPABILITIES

COMPUTERS HARD/SOFTWARE & COMP

CONTINUING SUPPORT FOR LOCAL AGENTS MAINTAIN GROWTH RATE IN MARKET SHARE

EXPAND NETWORK OF CONTRACTS WITH POTENTIAL BUYERS MAINTAIN GROWTH RATE IN MARKET SHARE

OUTGOING MISSION ON INFORMATICS INCREASED AWARENESS OF MARKET POTENTIAL

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -Prepare for implementation of Canadian booth at MUNICIPALIS 89.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

- DIVISION OF STREET, POST DALCS.

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ANTICIPATED RESULTS:

NAMES OF TAXABLE PARTY AND A DESCRIPTION OF TAXABLE PARTY OF TAXABLE PARTY

CONTINUE SUPPLIES FOR LISSIE ACCENTS

SERVER & SPECIAL CROPE

NAMETING CALLS ON NOVEMEN

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QUARTERLY RESULTS REPORTED:

-Given insufficient interest of Canadian companies project was aborted.

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