## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 431-HELSINKI

## 002-FISHERIES, SEA PRODUCTS & SERV. FINLAND

## PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

THE POST HAS FACILITATED DISCUSSIONS BETWEEN FANDO AND THE FINNISH CUSTOMS LABORATORY FOR THE EVENTUAL SIGNING OF A BILATERAL FOOD AND FISH INSPECTION AGREEMENT.

DUE TO RAPIDLY INCREASING CONSUMPTION OF SPECIALITY SEAFOOD WE WILL PROVIDE RESTAURANT OPERATORS WITH CANADIAN SEAFOOD CATALOGUE AND OTHER PUBLICATIONS.

SIMPLIFICATION OF FINNISH INSPECTION PROCEDU-RES FOR CDN FISH EXPORTS; THESE PROCEDURES HAVE BEEN PROBLEMATIC IN THE PAST.

RESTAURANT OWNERS WILL REQUEST SPECIFIC CANADIAN SEAFOOD PRODUCTS FROM DISTRIBUTORS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

- QUARTER: 1 FACILITATE SIGNING OF BILATERAL FISH PRODUCTS INSPECTION AGREEMENT BETWEEN CANADA AND FINLAND.
- QUARTER: 2 UNDERTOOK MAILING PROGRAM TO FINNISH RESTAURANT OWNERS AND FISH IMPORTERS.
- QUARTER: 3 -----
- QUARTER: 4 DUE TO RAPIDY INCREASING CONSUMPTION OF SPECIATLY SEAFOODS, TO PROVIDE INFORMATION ON CANADIAN SEAFOOD SOURCES.

QUARTERLY RESULTS REPORTED:

FINNISH BOARD OF CUSTOMS AND FANDO HAVE AGREED TO SIGN AGREEMENT IN AUTUMN OF 1987.

NOTABLY HIGHER INTEREST IN IMPORTS OF CANADIAN SPECIALITY SEAFOODS, ESPECIALLY LOBSTER.

CANADIAN FOOD PRODUCT IMPORTS INCREASED BY 60% IN 1987. CONTINUE TO SUPPLY INFORMATION ON CANA-DIAN SEAFOOD EXPORTERS. CANADIAN FISH IMPORTS INCREASED BY 20% IN 1987.

Page 94