

30/05/89

DEPARTMENT OF EXTERNAL AFFAIRS

232

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: LIMA

Market: PERU

Sector : MINE,METAL,MINERAL PROD & SRV

Sub-Sector: EQUIPMENT AND MACHINERY

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	70.00 \$M	40.00 \$M	60.00 \$M	60.00 \$M
Canadian Exports	4.20 \$M	3.70 \$M	4.00 \$M	4.00 \$M
Canadian Share of Market	6.00 %	9.25 %	6.66 %	6.66 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 5-15 \$M

Major Competing Countries	Market Share
UNITED STATES OF AMERICA	50.00 %
BRAZIL	20.00 %
SWEDEN	15.00 %

Current Status of Canadian
exports in this sector/subsector: Well established and growing

Products/services for which there are good market prospects:

1. LHD AND EXCAVATING EQPT.
2. DRILLING EQPT
3. FRONT LOADERS AND DUMP CARS
4. BATTERIES FOR LOCOMOTIVES
5. EXPLOSIVES
6. DRILLS AND BITS
7. SERVICES
8. PERSONNEL TRANSPORTATION EQPT
9. MINING EQPT SPARE PARTS
10. TRUCK ORE HAULING
11. CONVEYORS
12. HYDRAULIC PARTS/EQPT