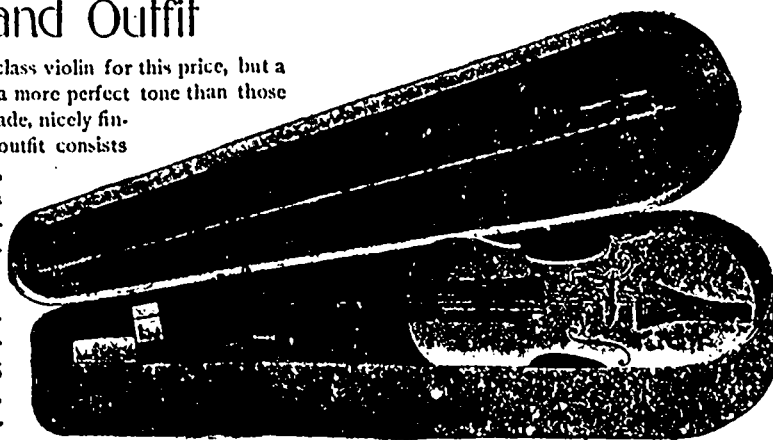


No. 75—Violin and Outfit

You would not naturally expect a first-class violin for this price, but a professor in Minneapolis writes that it has a more perfect tone than those sold in that section for \$10. It is well made, nicely finished and exceptionally good value. The outfit consists of a good quality bow, an extra set of strings, a box of rosin, and an instruction book in a neat pasteboard case. It is an excellent outfit for the beginner, and will compare favorably with many higher-priced instruments.

Given for Fourteen new subscriptions at 35 cents each, or Seven new subscriptions and \$1.75 additional. Price, if purchased, \$3.50. Sent by express at receiver's expense. Shipping weight about 10 lbs.



No. 356—Violin

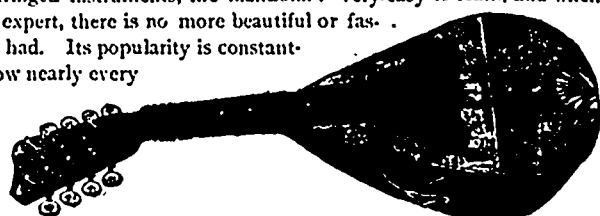
Anyone wishing a better outfit than our No. 75 will do well to secure this one. The violin is very fine shape, nicely colored, with ebony finger board; the bow is a beauty and carefully made. We supply with this outfit a fine wooden carrying case, an extra set of strings, a box of rosin, and a fine instruction book, all first quality and sent carefully packed.

Given for Twenty new subscriptions at 35 cents each, or Ten new subscriptions and \$3.00 additional. Price, if purchased, \$6.00. Sent by express at receiver's expense. Shipping weight about 15 lbs.

No. 203—Mandolin

Unlike most stringed instruments, the mandolin is very easy to learn, and when in the hands of an expert, there is no more beautiful or fascinating music to be had. Its popularity is constantly increasing and now nearly every musically inclined person owns one. This one, although remarkably cheap, is well made and finished. It has nine ribs, light finish with green inlaying between, high varnish finish, black walnut finger board, and tortoise celluloid guard plate, ivory position dots, nickel-plated tail piece, and machine head.

Given for Eight new subscriptions at 35 cents each, or Four new subscriptions and \$1.00 additional. Price, if purchased, \$2.00. Sent by express at receiver's expense. Shipping weight about 10 lbs.

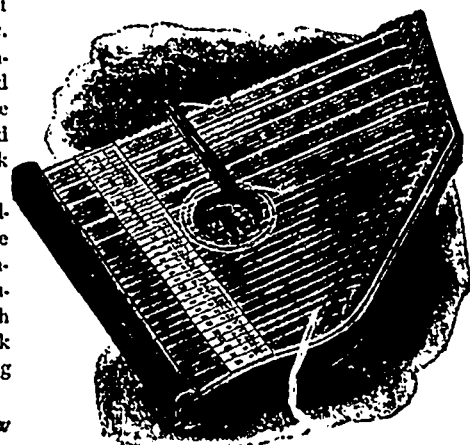


No. 339—Columbia Zither

This instrument is in some respects similar to the autoharp, but is much larger, more complete and capable of producing most excellent music. It is 20 by 14 inches in size, finished in ebony, piano polished and handsomely decorated, has five groups of chords, and nickel-plated damper. Warranted not to crack or warp.

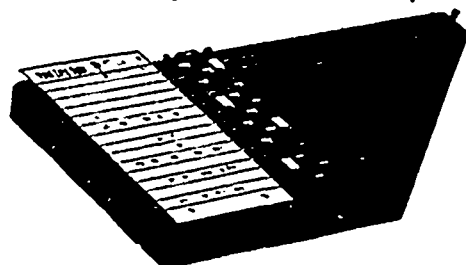
A beautiful and valuable addition to any home, taking the place of the piano at a price within the reach of all. Each instrument sent complete in a box with tuning key, picks, instruction book and beginners' charts, enabling anyone to play at sight.

Given for Twelve new subscriptions at 35 cents each, or Six new subscriptions and \$1.50 additional. Price, if purchased, \$5.00. Sent by express at receiver's expense.



No. 181—The Phonoharp

This is an improvement on the old style zither, as it is fitted with a metallic bridge, over the entire 15 strings, and by its use many and various chords can be produced with no possible chance of a discord. Although the base is solid it is capable of producing excellent music, and by following the instructions anyone can learn to play in a very short time. Each is neatly packed with instructions, music,

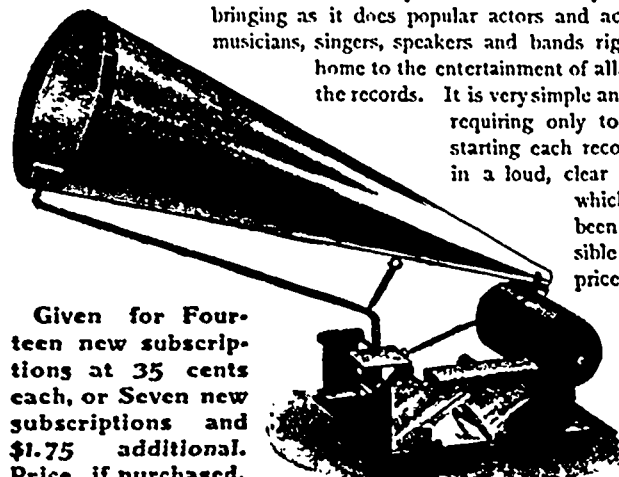


picks and tuning key. Given for Four new subscriptions at 35 cents each, or two new subscriptions and 50 cents additional. Price, if purchased, \$1.00. Sent by express at receiver's expense. Shipping weight about 5 lbs.

No. 11—Micrograph

The value of this machine can scarcely be realized until you have owned one, bringing as it does popular actors and actresses, celebrated musicians, singers, speakers and bands right into your own home to the entertainment of all, at the expense of the records. It is very simple and easy in its action, requiring only to be wound before starting each record. It reproduces in a loud, clear and distinct tone, which has heretofore been considered impossible in any but a high-priced machine. We send one record with each machine. Any additional records desired may be secured from your local dealer.

Given for Fourteen new subscriptions at 35 cents each, or Seven new subscriptions and \$1.75 additional. Price, if purchased, \$3.50. Sent by express at receiver's expense. Shipping weight about 10 lbs.



No. 340—Sousa's Band Harmonicas

Any person acquainted with the harmonica will appreciate the ease with which this one can be played. It is first-class in every respect, being well made, with



heavy, brass nickel plated covers, open at the back, and has ten double holes, as shown in illustration. These harmonicas have the approval of John Philip Sousa, without whose signature none are genuine. If you wish a fine harp at a moderate price don't fail to take advantage of this offer.

Given for Two new subscriptions at 35 cents each. Price, if purchased, 50 cents, postpaid.

No. 341—This harmonica is identical in appearance with the one shown above, except the holes, which are single instead of double. It is somewhat smaller but is a remarkable instrument at the price.

Given for One new subscription at 35 cents. Price, if purchased, 25 cents, postpaid.

No. 165—Metalaphone

This instrument although originally intended as a toy has been found so universally accurate and sweet in its tone that it is now for sale by the leading music houses, and is proving a dangerous rival to the cheap xylophones, and has the advantage of being lower in price. It requires but little practice, and any tune can be played upon its 15 keys, which are lettered and handsomely nickel-plated.

Given for Two new subscriptions at 35 cents each. Price, if purchased, 50 cents, postpaid.

