

Wagons and I H C Wagons

THE farmer who, in need of a wagon, blindly makes a bee line for the first new wagon or dealer in sight may get a good wagon. If chance steers him to an I H C dealer, well and good. That is his good fortune. If not, he will probably be in the wagon market again years before he should be. But the economical farmer will study and compare different makes; find out in advance which wagon will give him best service; and consider such questions as company standing and reputation. When he has finished, the evidence will lead him to buy an I H C wagon.

Petrolia

Here are only two of the many features that contribute to the making of I H C wagon reputation. 1—Air-drying of lumber. Every stick of wood used—hickory and oak for wheels and axles, bay poplar for box sides, long leaf yellow pine for bottoms—lies drying in open sheds from two to three years, saving all its resinous saps, toughening, seasoning, gaining elasticity, as only air-dried lumber does. Kiln-drying, the terrific application of unnatural heat for a few days, evaporates the sap, leaves the wood inelastic brittle, and weak—ruins it, in ates the sap, leaves the wood inelastic, brittle, and weak—ruins it, in short. 2—Thorough inspections. Every I H C wagon, before it is ready for the farmer, has had to pass many rigid inspections by experts. Seldom does any flaw in material, or defect in shaping, ironing, and assembling, get by without detection. Every I H C wagon that leaves the factory has had to come up to I H C standards first. Look the line over at the local agent's. Get catalogues,

too, from the agent, or, write the International Harvester Company of Canada, Ltd EASTERN BRANCH HOUSES
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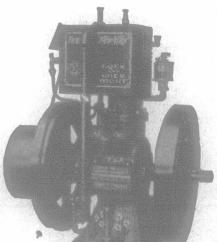
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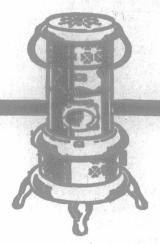
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